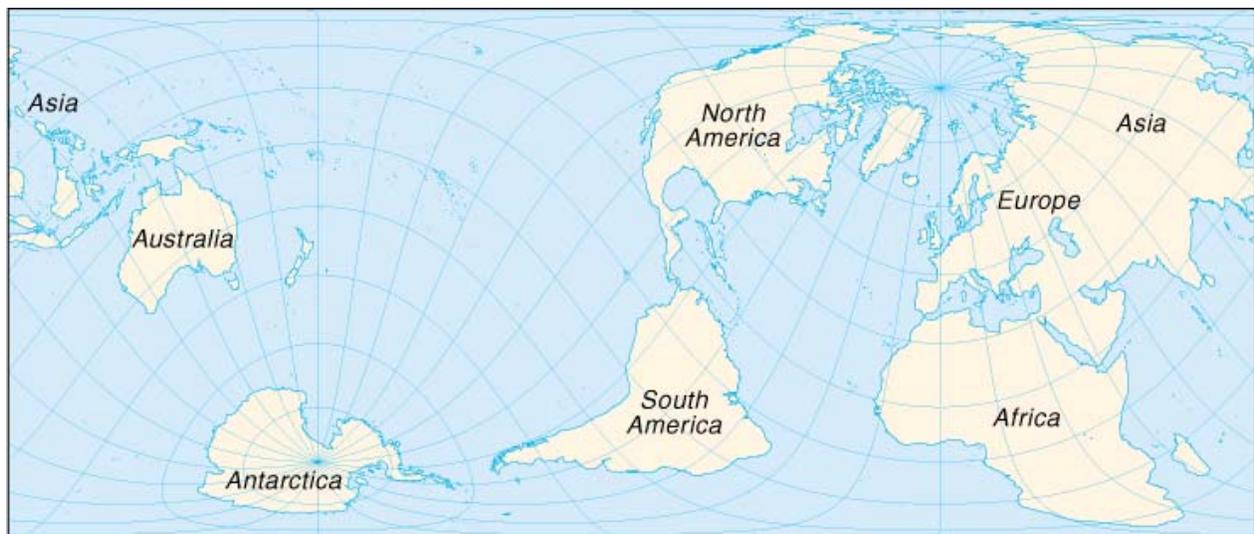

The 2000-2005 World Outlook for Geographic Information Systems/mapping



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1 INTRODUCTION

1.1 OVERVIEW

The liberalization of markets has led to record levels of international investments. Icon Group's primary mission is to assist international managers to better plan and implement strategies in a global economy. It does so by providing various specialized industry reports, databases, publications and services to its clients. This report is one of many published by Icon Group Ltd. to assist executives and planners in monitoring and analyzing world markets. In addition to industry-specific studies, Icon Group Ltd.'s reports cover human resources management, export strategies, investment strategies, entry & marketing strategies, political and economic risk assessments and legal trends (e.g., intellectual property, licensing, and corruption).

This report covers the world outlook for geographic information systems/mapping across 235 countries. For each year reported, the estimates are given for the latent demand for the country in question. Icon Group uses a number of proprietary econometric models which project economic changes within each country and across countries. From there, market potential estimates are created. The units used in this report are: US \$ mln.

As shown in the report, the market potential for geographic information systems/mapping is expected to reach \$2,537.34 million by 2005. The distribution of the world market, however, will not be evenly distributed across regions. Europe will be the largest market with \$880.34 million or 34.70 percent, followed by North America & the Caribbean with \$785.86 million or 30.97 percent, and then Asia with \$527.33 million or 20.78 percent of the world market. In essence, if a firm targets these top 3 regions, they cover come 86.45 percent of the world wide demand for geographic information systems/mapping.

1.2 MARKET POTENTIAL ESTIMATION METHODOLOGY

Icon Group uses a number of methodologies to create market potential estimates for products and services across markets, whether at the level of a region, country, or city. In this report, two modelling approaches are used. The first involves modelling the economic fundamentals of each market over time. This is based on standard models of economic growth (e.g. focussing on growth of income, or gross domestic product per capita). The second approach is more subtle.

The second approach involves collecting information on the market size or market potential for the particular product or service in question, typically in national currency, and translating these into a common currency. Icon Group uses the U.S. dollar as its common currency across markets. For some categories and markets, basic demand indicators are reported in national statistics, as is mostly the case for the United States and other developed markets. In most of the world's 230 countries, however, few statistics are available. For these, Icon Group uses

econometric models to estimate these markets, and forecast these over time. As true for all forward-looking economic forecasts, certain critical assumptions must be made. Two types of assumptions are made for the models used in this report. The first type covers the socio-economic and global environment. In essence, Icon Group assumes that dynamics seen in the past are likely to continue in the future, without major discontinuous changes. For example, if a city, country or region has not seen civil strife, major recessions, or substantial foreign exchange or currency changes, this is assumed to be the case over the forecast period. Likewise, the worldwide demand is foreseen to progress in a fashion similar to that seen in historical figures, based on aggregated data collected at the national level. The extent to which these assumptions are violated in the future will surely affect the accuracy of the forecasts presented here.

The second type of assumption is of greater importance, especially for those markets where insufficient local information is reported in the public domain, or in markets where there is higher uncertainty. Here, we use cross-country econometric models of demand, often called a cross-sectional pooled time series models with varying parameters. In simple terms, we assume an underlying consumption function that is allowed to vary over time and across geographic markets. Economists have long proposed various consumption functions. These include John Maynard Keynes, Simon Kuznets, Irving Fisher, Franco Modigliani, Albert Ando, Richard Brumberg, and Milton Friedman. Across these, and other authors, the consumption of a product (as opposed to the amount produced) is foreseen to vary depending on a number of local factors and the time frame that one considers (short-, medium- and long-run). In general, the variance of the market potential across markets is foreseen to be a function of variances in income, wealth, interest rates, expected future income, and a variety of exogenous factors, including geography and culture. Icon Group forecasts primarily rely on non-cultural economic factors in modelling cross-market demand, for a given product or service. We also model the market potential using a consumption function which assumes a constant average propensity to consume in the long run (i.e. as incomes rise, average consumption rates do not fall, as earlier argued by Keynes). Once the cross-market model of demand is specified, it is combined with the local economic models described above. As in all econometric exercises, the lack of local market figures in the public domain results in estimation errors. Furthermore, many intervening factors may arise over time that can materially affect the accuracy of the forecasts, including changes in local economic conditions, changes in political regimes, improvements in primary data, and currency fluctuations, among other factors. As the estimates and forecasts reported here are forward-looking and subject to assumption-induced errors, you are asked to read the caveats and disclaimers at the end of this report.

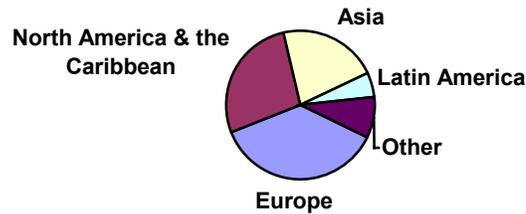
1.3 THE WORLDWIDE MARKET POTENTIAL FOR GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

Worldwide Market Potential for Geographic information systems/mapping (US \$ mln): 2000

Region	Latent Demand US \$ mln	% of Globe
Europe	656	36.6
North America & the Caribbean	493	27.5
Asia	387	21.6
Latin America	96	5.4
Middle East	94	5.2
Africa	39	2.2
Oceania	27	1.5
Total	1,792	100.0

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

Worldwide Market Potential for Geographic information systems/mapping (US \$ mln): 2000



World Market for Geographic information systems/mapping: 1995 - 2005

Year	World Market US \$ mln
1995	1,356.63
1996	1,428.46
1997	1,505.38
1998	1,588.72
1999	1,684.39
2000	1,794.92
2001	1,921.36
2002	2,058.60
2003	2,206.41
2004	2,365.67
2005	2,537.34

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2 AFRICA: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

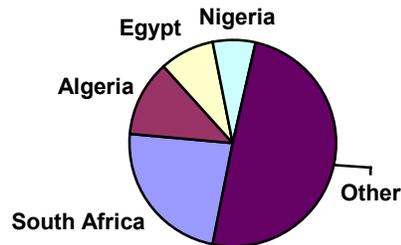
2.1 EXECUTIVE SUMMARY

Market Potential for Geographic information systems/mapping in Africa (US \$ mln): 2000

Country	Latent Demand US \$ mln	% of Africa
South Africa	9	23.23%
Algeria	5	12.02%
Egypt	3	8.64%
Nigeria	3	6.77%
Libya	2	6.12%
Morocco	2	5.34%
Tunisia	1	3.03%
Cameroon	1	2.95%
Sudan	1	2.36%
Ivory coast	1	2.23%
Angola	1	2.06%
Kenya	1	2.05%
Congo (formerly Zaire)	1	2.01%
Tanzania	1	1.48%
Ghana	1	1.43%
Ethiopia	1	1.38%
Zimbabwe	1	1.35%
Senegal	1	1.28%
Uganda	0	1.24%
Gabon	0	1.14%
Botswana	0	0.79%
Zambia	0	0.75%
Burkina Faso	0	0.69%
Madagascar	0	0.66%
Guinea	0	0.62%
Other	3	8.28%
Total	39	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

Market Potential for Geographic information systems/mapping in Africa (US \$ mln): 2000



The Market for Geographic information systems/mapping in Africa: 1995 - 2005

Year	US \$ mln	% of Globe
1995	32.62	2.40
1996	33.84	2.37
1997	35.12	2.33
1998	36.47	2.30
1999	37.98	2.25
2000	39.75	2.21
2001	42.18	2.20
2002	44.86	2.18
2003	47.71	2.16
2004	50.74	2.14
2005	53.97	2.13

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.2 ALGERIA

Geographic information systems/mapping (US \$ mln): Algeria 1995 - 2005

Year	Algeria	% of Region	% of Globe
1995	4	12.25%	0.29%
1996	4	12.20%	0.28%
1997	4	12.16%	0.28%
1998	4	12.11%	0.27%
1999	5	12.05%	0.27%
2000	5	12.02%	0.26%
2001	5	12.05%	0.26%
2002	5	12.10%	0.26%
2003	6	12.14%	0.26%
2004	6	12.19%	0.26%
2005	7	12.23%	0.26%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.3 ANGOLA

Geographic information systems/mapping (US \$ mln): Angola 1995 - 2005

Year	Angola	% of Region	% of Globe
1995	1	2.13%	0.00%
1996	1	2.12%	0.00%
1997	1	2.10%	0.00%
1998	1	2.09%	0.00%
1999	1	2.07%	0.00%
2000	1	2.06%	0.00%
2001	1	2.07%	0.00%
2002	1	2.09%	0.00%
2003	1	2.10%	0.00%
2004	1	2.11%	0.00%
2005	1	2.12%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.4 BENIN

Geographic information systems/mapping (US \$ mln): Benin 1995 - 2005

Year	Benin	% of Region	% of Globe
1995	0	0.48%	0.00%
1996	0	0.47%	0.01%
1997	0	0.47%	0.00%
1998	0	0.46%	0.00%
1999	0	0.45%	0.00%
2000	0	0.45%	0.00%
2001	0	0.45%	0.01%
2002	0	0.46%	0.00%
2003	0	0.47%	0.01%
2004	0	0.47%	0.00%
2005	0	0.48%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.5 BOTSWANA

Geographic information systems/mapping (US \$ mln): Botswana 1995 - 2005

Year	Botswana	% of Region	% of Globe
1995	0	0.76%	0.00%
1996	0	0.76%	0.00%
1997	0	0.77%	0.00%
1998	0	0.78%	0.00%
1999	0	0.78%	0.00%
2000	0	0.79%	0.00%
2001	0	0.79%	0.00%
2002	0	0.78%	0.00%
2003	0	0.77%	0.00%
2004	0	0.77%	0.00%
2005	0	0.76%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.6 BURKINA FASO

Geographic information systems/mapping (US \$ mln): Burkina Faso 1995 - 2005

Year	Burkina Faso	% of Region	% of Globe
1995	0	0.71%	0.00%
1996	0	0.71%	0.00%
1997	0	0.70%	0.00%
1998	0	0.70%	0.00%
1999	0	0.69%	0.00%
2000	0	0.69%	0.00%
2001	0	0.69%	0.00%
2002	0	0.70%	0.00%
2003	0	0.70%	0.01%
2004	0	0.70%	0.00%
2005	0	0.71%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.7 BURUNDI

Geographic information systems/mapping (US \$ mln): Burundi 1995 - 2005

Year	Burundi	% of Region	% of Globe
1995	0	0.25%	0.00%
1996	0	0.25%	0.00%
1997	0	0.25%	0.00%
1998	0	0.25%	0.00%
1999	0	0.25%	0.00%
2000	0	0.25%	0.00%
2001	0	0.25%	0.00%
2002	0	0.25%	0.00%
2003	0	0.25%	0.00%
2004	0	0.25%	0.00%
2005	0	0.25%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.8 CAMEROON

Geographic information systems/mapping (US \$ mln): Cameroon 1995 - 2005

Year	Cameroon	% of Region	% of Globe
1995	1	2.88%	0.00%
1996	1	2.90%	0.00%
1997	1	2.91%	0.00%
1998	1	2.93%	0.00%
1999	1	2.94%	0.06%
2000	1	2.95%	0.06%
2001	1	2.94%	0.00%
2002	1	2.93%	0.00%
2003	1	2.92%	0.00%
2004	1	2.90%	0.00%
2005	2	2.89%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.9 CAPE VERDE

Geographic information systems/mapping (US \$ mln): Cape Verde 1995 - 2005

Year	Cape Verde	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.10 CENTRAL AFRICAN REPUBLIC

Geographic information systems/mapping (US \$ mln): Central African Republic 1995 - 2005

Year	Central African Republic	% of Region	% of Globe
1995	0	0.28%	0.00%
1996	0	0.28%	0.00%
1997	0	0.28%	0.00%
1998	0	0.28%	0.00%
1999	0	0.27%	0.00%
2000	0	0.27%	0.00%
2001	0	0.27%	0.00%
2002	0	0.28%	0.00%
2003	0	0.28%	0.00%
2004	0	0.28%	0.00%
2005	0	0.28%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.11 CHAD

Geographic information systems/mapping (US \$ mln): Chad 1995 - 2005

Year	Chad	% of Region	% of Globe
1995	0	0.29%	0.00%
1996	0	0.28%	0.00%
1997	0	0.28%	0.00%
1998	0	0.28%	0.00%
1999	0	0.28%	0.00%
2000	0	0.28%	0.00%
2001	0	0.28%	0.00%
2002	0	0.28%	0.00%
2003	0	0.28%	0.00%
2004	0	0.28%	0.00%
2005	0	0.28%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.12 COMOROS

Geographic information systems/mapping (US \$ mln): Comoros 1995 - 2005

Year	Comoros	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.06%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.13 CONGO (FORMERLY ZAIRE)

Geographic information systems/mapping (US \$ mln): Congo (formerly Zaire) 1995 - 2005

Year	Congo (formerly Zaire)	% of Region	% of Globe
1995	1	1.77%	0.00%
1996	1	1.82%	0.00%
1997	1	1.87%	0.00%
1998	1	1.92%	0.00%
1999	1	1.97%	0.04%
2000	1	2.01%	0.00%
2001	1	1.98%	0.04%
2002	1	1.93%	0.00%
2003	1	1.88%	0.00%
2004	1	1.84%	0.00%
2005	1	1.79%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.14 DJIBOUTI

Geographic information systems/mapping (US \$ mln): Djibouti 1995 - 2005

Year	Djibouti	% of Region	% of Globe
1995	0	0.10%	0.00%
1996	0	0.10%	0.00%
1997	0	0.10%	0.00%
1998	0	0.10%	0.00%
1999	0	0.11%	0.00%
2000	0	0.11%	0.00%
2001	0	0.11%	0.00%
2002	0	0.10%	0.00%
2003	0	0.10%	0.00%
2004	0	0.10%	0.00%
2005	0	0.10%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.15 EGYPT

Geographic information systems/mapping (US \$ mln): Egypt 1995 - 2005

Year	Egypt	% of Region	% of Globe
1995	3	8.92%	0.21%
1996	3	8.86%	0.21%
1997	3	8.80%	0.20%
1998	3	8.74%	0.20%
1999	3	8.68%	0.19%
2000	3	8.64%	0.19%
2001	4	8.68%	0.19%
2002	4	8.73%	0.19%
2003	4	8.79%	0.19%
2004	4	8.84%	0.18%
2005	5	8.89%	0.18%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.16 EQUATORIAL GUINEA

Geographic information systems/mapping (US \$ mln): Equatorial Guinea 1995 - 2005

Year	Equatorial Guinea	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.03%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.03%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.17 ERITREA

Geographic information systems/mapping (US \$ mln): Eritrea 1995 - 2005

Year	Eritrea	% of Region	% of Globe
1995	0	0.09%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.18 ETHIOPIA

Geographic information systems/mapping (US \$ mln): Ethiopia 1995 - 2005

Year	Ethiopia	% of Region	% of Globe
1995	0	1.38%	0.00%
1996	0	1.38%	0.00%
1997	0	1.38%	0.00%
1998	1	1.38%	0.00%
1999	1	1.38%	0.00%
2000	1	1.38%	0.00%
2001	1	1.38%	0.00%
2002	1	1.38%	0.03%
2003	1	1.38%	0.00%
2004	1	1.38%	0.00%
2005	1	1.38%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.19 GABON

Geographic information systems/mapping (US \$ mln): Gabon 1995 - 2005

Year	Gabon	% of Region	% of Globe
1995	0	1.12%	0.00%
1996	0	1.12%	0.00%
1997	0	1.13%	0.00%
1998	0	1.13%	0.00%
1999	0	1.14%	0.02%
2000	0	1.14%	0.00%
2001	0	1.14%	0.00%
2002	1	1.13%	0.00%
2003	1	1.13%	0.00%
2004	1	1.13%	0.00%
2005	1	1.12%	0.02%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.20 GHANA

Geographic information systems/mapping (US \$ mln): Ghana 1995 - 2005

Year	Ghana	% of Region	% of Globe
1995	0	1.52%	0.00%
1996	1	1.50%	0.00%
1997	1	1.48%	0.00%
1998	1	1.46%	0.00%
1999	1	1.45%	0.03%
2000	1	1.43%	0.00%
2001	1	1.45%	0.00%
2002	1	1.46%	0.00%
2003	1	1.48%	0.00%
2004	1	1.49%	0.03%
2005	1	1.51%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.21 GUINEA

Geographic information systems/mapping (US \$ mln): Guinea 1995 - 2005

Year	Guinea	% of Region	% of Globe
1995	0	0.64%	0.00%
1996	0	0.64%	0.00%
1997	0	0.63%	0.00%
1998	0	0.63%	0.00%
1999	0	0.62%	0.00%
2000	0	0.62%	0.00%
2001	0	0.62%	0.00%
2002	0	0.63%	0.00%
2003	0	0.63%	0.00%
2004	0	0.63%	0.00%
2005	0	0.64%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.22 GUINEA-BISSAU

Geographic information systems/mapping (US \$ mln): Guinea-Bissau 1995 - 2005

Year	Guinea-Bissau	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.04%	0.00%
1999	0	0.04%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.23 IVORY COAST

Geographic information systems/mapping (US \$ mln): Ivory coast 1995 - 2005

Year	Ivory coast	% of Region	% of Globe
1995	1	2.36%	0.00%
1996	1	2.33%	0.00%
1997	1	2.31%	0.00%
1998	1	2.28%	0.00%
1999	1	2.25%	0.00%
2000	1	2.23%	0.00%
2001	1	2.25%	0.00%
2002	1	2.27%	0.00%
2003	1	2.30%	0.00%
2004	1	2.32%	0.00%
2005	1	2.35%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.24 KENYA

Geographic information systems/mapping (US \$ mln): Kenya 1995 - 2005

Year	Kenya	% of Region	% of Globe
1995	1	2.17%	0.00%
1996	1	2.15%	0.00%
1997	1	2.12%	0.00%
1998	1	2.10%	0.00%
1999	1	2.07%	0.04%
2000	1	2.05%	0.00%
2001	1	2.07%	0.04%
2002	1	2.09%	0.00%
2003	1	2.12%	0.00%
2004	1	2.14%	0.04%
2005	1	2.16%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.25 LESOTHO

Geographic information systems/mapping (US \$ mln): Lesotho 1995 - 2005

Year	Lesotho	% of Region	% of Globe
1995	0	0.25%	0.00%
1996	0	0.24%	0.00%
1997	0	0.23%	0.00%
1998	0	0.22%	0.00%
1999	0	0.21%	0.00%
2000	0	0.21%	0.00%
2001	0	0.21%	0.00%
2002	0	0.22%	0.00%
2003	0	0.23%	0.00%
2004	0	0.24%	0.00%
2005	0	0.25%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.26 LIBERIA

Geographic information systems/mapping (US \$ mln): Liberia 1995 - 2005

Year	Liberia	% of Region	% of Globe
1995	0	0.23%	0.00%
1996	0	0.24%	0.00%
1997	0	0.24%	0.00%
1998	0	0.24%	0.00%
1999	0	0.25%	0.00%
2000	0	0.25%	0.00%
2001	0	0.25%	0.00%
2002	0	0.24%	0.00%
2003	0	0.24%	0.00%
2004	0	0.24%	0.00%
2005	0	0.23%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.27 LIBYA

Geographic information systems/mapping (US \$ mln): Libya 1995 - 2005

Year	Libya	% of Region	% of Globe
1995	2	5.68%	0.13%
1996	2	5.77%	0.13%
1997	2	5.86%	0.13%
1998	2	5.96%	0.13%
1999	2	6.05%	0.13%
2000	2	6.12%	0.13%
2001	3	6.06%	0.13%
2002	3	5.97%	0.13%
2003	3	5.89%	0.12%
2004	3	5.80%	0.12%
2005	3	5.72%	0.12%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.28 MADAGASCAR

Geographic information systems/mapping (US \$ mln): Madagascar 1995 - 2005

Year	Madagascar	% of Region	% of Globe
1995	0	0.66%	0.00%
1996	0	0.66%	0.01%
1997	0	0.66%	0.00%
1998	0	0.66%	0.00%
1999	0	0.66%	0.00%
2000	0	0.66%	0.00%
2001	0	0.66%	0.00%
2002	0	0.66%	0.00%
2003	0	0.66%	0.00%
2004	0	0.66%	0.00%
2005	0	0.66%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.29 MALAWI

Geographic information systems/mapping (US \$ mln): Malawi 1995 - 2005

Year	Malawi	% of Region	% of Globe
1995	0	0.48%	0.00%
1996	0	0.46%	0.00%
1997	0	0.45%	0.00%
1998	0	0.44%	0.00%
1999	0	0.42%	0.00%
2000	0	0.42%	0.00%
2001	0	0.42%	0.00%
2002	0	0.43%	0.00%
2003	0	0.45%	0.00%
2004	0	0.46%	0.00%
2005	0	0.47%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.30 MALI

Geographic information systems/mapping (US \$ mln): Mali 1995 - 2005

Year	Mali	% of Region	% of Globe
1995	0	0.59%	0.00%
1996	0	0.59%	0.00%
1997	0	0.59%	0.01%
1998	0	0.59%	0.00%
1999	0	0.59%	0.01%
2000	0	0.59%	0.00%
2001	0	0.59%	0.00%
2002	0	0.59%	0.00%
2003	0	0.59%	0.01%
2004	0	0.59%	0.01%
2005	0	0.59%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.31 MAURITANIA

Geographic information systems/mapping (US \$ mln): Mauritania 1995 - 2005

Year	Mauritania	% of Region	% of Globe
1995	0	0.24%	0.00%
1996	0	0.24%	0.00%
1997	0	0.24%	0.00%
1998	0	0.24%	0.00%
1999	0	0.24%	0.00%
2000	0	0.24%	0.00%
2001	0	0.24%	0.00%
2002	0	0.24%	0.00%
2003	0	0.24%	0.00%
2004	0	0.24%	0.00%
2005	0	0.24%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.32 MAURITIUS

Geographic information systems/mapping (US \$ mln): Mauritius 1995 - 2005

Year	Mauritius	% of Region	% of Globe
1995	0	0.55%	0.00%
1996	0	0.55%	0.00%
1997	0	0.55%	0.00%
1998	0	0.55%	0.00%
1999	0	0.55%	0.00%
2000	0	0.55%	0.00%
2001	0	0.55%	0.00%
2002	0	0.55%	0.00%
2003	0	0.55%	0.00%
2004	0	0.55%	0.00%
2005	0	0.55%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.33 MOROCCO

Geographic information systems/mapping (US \$ mln): Morocco 1995 - 2005

Year	Morocco	% of Region	% of Globe
1995	2	4.73%	0.11%
1996	2	4.85%	0.11%
1997	2	4.98%	0.11%
1998	2	5.11%	0.11%
1999	2	5.24%	0.11%
2000	2	5.34%	0.11%
2001	2	5.25%	0.11%
2002	2	5.13%	0.11%
2003	2	5.01%	0.10%
2004	2	4.90%	0.10%
2005	3	4.78%	0.10%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.34 MOZAMBIQUE

Geographic information systems/mapping (US \$ mln): Mozambique 1995 - 2005

Year	Mozambique	% of Region	% of Globe
1995	0	0.32%	0.00%
1996	0	0.33%	0.00%
1997	0	0.34%	0.00%
1998	0	0.34%	0.00%
1999	0	0.35%	0.00%
2000	0	0.36%	0.00%
2001	0	0.35%	0.00%
2002	0	0.34%	0.00%
2003	0	0.34%	0.00%
2004	0	0.33%	0.00%
2005	0	0.33%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.35 NAMIBIA

Geographic information systems/mapping (US \$ mln): Namibia 1995 - 2005

Year	Namibia	% of Region	% of Globe
1995	0	0.41%	0.00%
1996	0	0.41%	0.00%
1997	0	0.40%	0.00%
1998	0	0.39%	0.00%
1999	0	0.39%	0.00%
2000	0	0.38%	0.00%
2001	0	0.38%	0.00%
2002	0	0.39%	0.00%
2003	0	0.40%	0.00%
2004	0	0.40%	0.00%
2005	0	0.41%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.36 NIGER

Geographic information systems/mapping (US \$ mln): Niger 1995 - 2005

Year	Niger	% of Region	% of Globe
1995	0	0.60%	0.00%
1996	0	0.59%	0.00%
1997	0	0.58%	0.00%
1998	0	0.57%	0.00%
1999	0	0.56%	0.00%
2000	0	0.55%	0.00%
2001	0	0.56%	0.00%
2002	0	0.57%	0.00%
2003	0	0.58%	0.00%
2004	0	0.59%	0.00%
2005	0	0.60%	0.01%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.37 NIGERIA

Geographic information systems/mapping (US \$ mln): Nigeria 1995 - 2005

Year	Nigeria	% of Region	% of Globe
1995	2	6.75%	0.16%
1996	2	6.76%	0.16%
1997	2	6.76%	0.15%
1998	2	6.77%	0.15%
1999	3	6.77%	0.15%
2000	3	6.77%	0.15%
2001	3	6.77%	0.14%
2002	3	6.77%	0.14%
2003	3	6.77%	0.14%
2004	3	6.76%	0.14%
2005	4	6.76%	0.14%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.38 REPUBLIC OF CONGO

Geographic information systems/mapping (US \$ mln): Republic of Congo 1995 - 2005

Year	Republic of Congo	% of Region	% of Globe
1995	0	0.54%	0.00%
1996	0	0.54%	0.00%
1997	0	0.53%	0.01%
1998	0	0.53%	0.00%
1999	0	0.53%	0.00%
2000	0	0.53%	0.00%
2001	0	0.53%	0.00%
2002	0	0.53%	0.00%
2003	0	0.53%	0.00%
2004	0	0.54%	0.00%
2005	0	0.54%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.39 RWANDA

Geographic information systems/mapping (US \$ mln): Rwanda 1995 - 2005

Year	Rwanda	% of Region	% of Globe
1995	0	0.44%	0.00%
1996	0	0.45%	0.00%
1997	0	0.46%	0.00%
1998	0	0.47%	0.00%
1999	0	0.48%	0.00%
2000	0	0.48%	0.00%
2001	0	0.48%	0.00%
2002	0	0.47%	0.00%
2003	0	0.46%	0.00%
2004	0	0.45%	0.00%
2005	0	0.45%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.40 SAO TOME E PRINCIPE

Geographic information systems/mapping (US \$ mln): Sao Tome E Principe 1995 - 2005

Year	Sao Tome E Principe	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.41 SENEGAL

Geographic information systems/mapping (US \$ mln): Senegal 1995 - 2005

Year	Senegal	% of Region	% of Globe
1995	0	1.34%	0.00%
1996	0	1.33%	0.00%
1997	0	1.32%	0.00%
1998	0	1.30%	0.00%
1999	0	1.29%	0.00%
2000	1	1.28%	0.00%
2001	1	1.29%	0.00%
2002	1	1.30%	0.00%
2003	1	1.31%	0.00%
2004	1	1.32%	0.00%
2005	1	1.33%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.42 SIERRA LEONE

Geographic information systems/mapping (US \$ mln): Sierra Leone 1995 - 2005

Year	Sierra Leone	% of Region	% of Globe
1995	0	0.25%	0.00%
1996	0	0.26%	0.00%
1997	0	0.26%	0.00%
1998	0	0.27%	0.00%
1999	0	0.27%	0.00%
2000	0	0.28%	0.00%
2001	0	0.27%	0.00%
2002	0	0.27%	0.00%
2003	0	0.26%	0.00%
2004	0	0.26%	0.00%
2005	0	0.25%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.43 SOMALIA

Geographic information systems/mapping (US \$ mln): Somalia 1995 - 2005

Year	Somalia	% of Region	% of Globe
1995	0	0.29%	0.00%
1996	0	0.29%	0.00%
1997	0	0.30%	0.00%
1998	0	0.30%	0.00%
1999	0	0.30%	0.00%
2000	0	0.30%	0.00%
2001	0	0.30%	0.00%
2002	0	0.30%	0.00%
2003	0	0.30%	0.00%
2004	0	0.30%	0.00%
2005	0	0.29%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.44 SOUTH AFRICA

Geographic information systems/mapping (US \$ mln): South Africa 1995 - 2005

Year	South Africa	% of Region	% of Globe
1995	8	23.57%	0.56%
1996	8	23.51%	0.55%
1997	8	23.44%	0.54%
1998	9	23.36%	0.53%
1999	9	23.29%	0.52%
2000	9	23.23%	0.51%
2001	10	23.28%	0.51%
2002	10	23.35%	0.50%
2003	11	23.42%	0.50%
2004	12	23.48%	0.50%
2005	13	23.54%	0.50%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.45 SUDAN

Geographic information systems/mapping (US \$ mln): Sudan 1995 - 2005

Year	Sudan	% of Region	% of Globe
1995	1	2.21%	0.00%
1996	1	2.24%	0.00%
1997	1	2.27%	0.00%
1998	1	2.31%	0.00%
1999	1	2.34%	0.00%
2000	1	2.36%	0.00%
2001	1	2.34%	0.00%
2002	1	2.31%	0.00%
2003	1	2.28%	0.00%
2004	1	2.25%	0.00%
2005	1	2.22%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.46 SWAZILAND

Geographic information systems/mapping (US \$ mln): Swaziland 1995 - 2005

Year	Swaziland	% of Region	% of Globe
1995	0	0.19%	0.00%
1996	0	0.19%	0.00%
1997	0	0.19%	0.00%
1998	0	0.19%	0.00%
1999	0	0.19%	0.00%
2000	0	0.19%	0.00%
2001	0	0.19%	0.00%
2002	0	0.19%	0.00%
2003	0	0.19%	0.00%
2004	0	0.19%	0.00%
2005	0	0.19%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.47 TANZANIA

Geographic information systems/mapping (US \$ mln): Tanzania 1995 - 2005

Year	Tanzania	% of Region	% of Globe
1995	0	1.48%	0.00%
1996	1	1.48%	0.00%
1997	1	1.48%	0.03%
1998	1	1.48%	0.00%
1999	1	1.48%	0.00%
2000	1	1.48%	0.00%
2001	1	1.48%	0.00%
2002	1	1.48%	0.00%
2003	1	1.48%	0.00%
2004	1	1.48%	0.00%
2005	1	1.48%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.48 THE GAMBIA

Geographic information systems/mapping (US \$ mln): The Gambia 1995 - 2005

Year	The Gambia	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.07%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.49 TOGO

Geographic information systems/mapping (US \$ mln): Togo 1995 - 2005

Year	Togo	% of Region	% of Globe
1995	0	0.36%	0.00%
1996	0	0.35%	0.00%
1997	0	0.35%	0.00%
1998	0	0.34%	0.00%
1999	0	0.34%	0.00%
2000	0	0.33%	0.00%
2001	0	0.34%	0.00%
2002	0	0.34%	0.00%
2003	0	0.35%	0.00%
2004	0	0.35%	0.00%
2005	0	0.36%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.50 TUNISIA

Geographic information systems/mapping (US \$ mln): Tunisia 1995 - 2005

Year	Tunisia	% of Region	% of Globe
1995	1	3.16%	0.00%
1996	1	3.13%	0.00%
1997	1	3.10%	0.00%
1998	1	3.08%	0.00%
1999	1	3.05%	0.00%
2000	1	3.03%	0.00%
2001	1	3.05%	0.00%
2002	1	3.07%	0.00%
2003	1	3.10%	0.00%
2004	2	3.12%	0.00%
2005	2	3.14%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.51 UGANDA

Geographic information systems/mapping (US \$ mln): Uganda 1995 - 2005

Year	Uganda	% of Region	% of Globe
1995	0	1.36%	0.00%
1996	0	1.33%	0.00%
1997	0	1.31%	0.00%
1998	0	1.28%	0.00%
1999	0	1.26%	0.00%
2000	0	1.24%	0.00%
2001	1	1.26%	0.00%
2002	1	1.28%	0.00%
2003	1	1.30%	0.02%
2004	1	1.32%	0.00%
2005	1	1.34%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.52 ZAMBIA

Geographic information systems/mapping (US \$ mln): Zambia 1995 - 2005

Year	Zambia	% of Region	% of Globe
1995	0	0.70%	0.00%
1996	0	0.72%	0.00%
1997	0	0.73%	0.00%
1998	0	0.74%	0.00%
1999	0	0.75%	0.00%
2000	0	0.75%	0.00%
2001	0	0.75%	0.01%
2002	0	0.74%	0.00%
2003	0	0.73%	0.00%
2004	0	0.72%	0.00%
2005	0	0.71%	0.01%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

2.53 ZIMBABWE

Geographic information systems/mapping (US \$ mln): Zimbabwe 1995 - 2005

Year	Zimbabwe	% of Region	% of Globe
1995	0	1.24%	0.00%
1996	0	1.26%	0.00%
1997	0	1.29%	0.00%
1998	0	1.31%	0.00%
1999	1	1.33%	0.00%
2000	1	1.35%	0.03%
2001	1	1.34%	0.02%
2002	1	1.31%	0.00%
2003	1	1.29%	0.00%
2004	1	1.27%	0.00%
2005	1	1.25%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3 ASIA: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

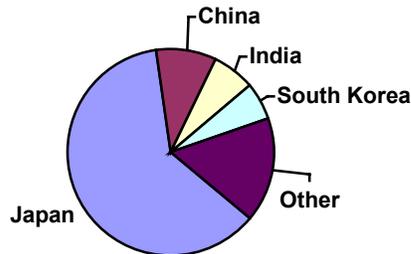
3.1 EXECUTIVE SUMMARY

**Market Potential for Geographic information systems/mapping in Asia (US \$ mln):
2000**

Country	Latent Demand US \$ mln	% of Asia
Japan	238	61.59%
China	37	9.64%
India	26	6.66%
South Korea	22	5.64%
Taiwan	15	3.97%
Indonesia	10	2.57%
Thailand	8	2.15%
Hong Kong	6	1.58%
Malaysia	5	1.16%
Philippines	4	1.12%
Singapore	3	0.88%
Burma	3	0.77%
North Korea	2	0.62%
Bangladesh	2	0.49%
Vietnam	1	0.35%
Sri Lanka	1	0.17%
Brunei	1	0.16%
Papua New Guinea	0	0.00%
Mongolia	0	0.00%
Nepal	0	0.00%
Cambodia	0	0.00%
Macau	0	0.00%
Laos	0	0.00%
Seychelles	0	0.00%
Bhutan	0	0.00%
Other	0	0.48%
Total	387	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

**Market Potential for Geographic information systems/mapping in Asia (US \$ mln):
2000**



The Market for Geographic information systems/mapping in Asia: 1995 - 2005

Year	US \$ mln	% of Globe
1995	318.88	23.51
1996	330.40	23.13
1997	342.44	22.75
1998	355.19	22.36
1999	369.58	21.94
2000	386.67	21.54
2001	410.50	21.36
2002	436.85	21.22
2003	465.02	21.08
2004	495.14	20.93
2005	527.33	20.78

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.2 BANGLADESH

Geographic information systems/mapping (US \$ mln): Bangladesh 1995 - 2005

Year	Bangladesh	% of Region	% of Globe
1995	2	0.51%	0.12%
1996	2	0.51%	0.11%
1997	2	0.50%	0.11%
1998	2	0.50%	0.11%
1999	2	0.49%	0.10%
2000	2	0.49%	0.10%
2001	2	0.49%	0.10%
2002	2	0.50%	0.10%
2003	2	0.50%	0.10%
2004	3	0.50%	0.10%
2005	3	0.51%	0.10%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.3 BHUTAN

Geographic information systems/mapping (US \$ mln): Bhutan 1995 - 2005

Year	Bhutan	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.4 BRUNEI

Geographic information systems/mapping (US \$ mln): Brunei 1995 - 2005

Year	Brunei	% of Region	% of Globe
1995	1	0.16%	0.00%
1996	1	0.16%	0.00%
1997	1	0.16%	0.00%
1998	1	0.16%	0.00%
1999	1	0.16%	0.00%
2000	1	0.16%	0.00%
2001	1	0.16%	0.00%
2002	1	0.16%	0.00%
2003	1	0.16%	0.00%
2004	1	0.16%	0.00%
2005	1	0.16%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.5 BURMA

Geographic information systems/mapping (US \$ mln): Burma 1995 - 2005

Year	Burma	% of Region	% of Globe
1995	3	0.83%	0.19%
1996	3	0.82%	0.19%
1997	3	0.80%	0.18%
1998	3	0.79%	0.17%
1999	3	0.78%	0.17%
2000	3	0.77%	0.16%
2001	3	0.78%	0.16%
2002	3	0.79%	0.16%
2003	4	0.80%	0.16%
2004	4	0.81%	0.17%
2005	4	0.83%	0.17%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.6 CAMBODIA

Geographic information systems/mapping (US \$ mln): Cambodia 1995 - 2005

Year	Cambodia	% of Region	% of Globe
1995	0	0.00%	0.01%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.01%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.7 CHINA

Geographic information systems/mapping (US \$ mln): China 1995 - 2005

Year	China	% of Region	% of Globe
1995	35	11.06%	2.59%
1996	36	10.75%	2.48%
1997	36	10.45%	2.37%
1998	36	10.15%	2.27%
1999	36	9.86%	2.16%
2000	37	9.64%	2.07%
2001	40	9.84%	2.10%
2002	44	10.10%	2.14%
2003	48	10.37%	2.18%
2004	53	10.64%	2.22%
2005	58	10.92%	2.26%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.8 HONG KONG

Geographic information systems/mapping (US \$ mln): Hong Kong 1995 - 2005

Year	Hong Kong	% of Region	% of Globe
1995	5	1.66%	0.39%
1996	5	1.64%	0.38%
1997	6	1.63%	0.37%
1998	6	1.61%	0.36%
1999	6	1.59%	0.35%
2000	6	1.58%	0.34%
2001	7	1.59%	0.34%
2002	7	1.61%	0.34%
2003	8	1.62%	0.34%
2004	8	1.64%	0.34%
2005	9	1.65%	0.34%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.9 INDIA

Geographic information systems/mapping (US \$ mln): India 1995 - 2005

Year	India	% of Region	% of Globe
1995	23	7.07%	1.66%
1996	23	6.98%	1.61%
1997	24	6.90%	1.57%
1998	24	6.81%	1.52%
1999	25	6.72%	1.47%
2000	26	6.66%	1.43%
2001	28	6.72%	1.43%
2002	30	6.80%	1.44%
2003	32	6.87%	1.44%
2004	34	6.95%	1.45%
2005	37	7.03%	1.46%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.10 INDONESIA

Geographic information systems/mapping (US \$ mln): Indonesia 1995 - 2005

Year	Indonesia	% of Region	% of Globe
1995	9	2.82%	0.66%
1996	9	2.76%	0.64%
1997	9	2.71%	0.61%
1998	9	2.66%	0.59%
1999	10	2.61%	0.57%
2000	10	2.57%	0.55%
2001	11	2.60%	0.55%
2002	12	2.65%	0.56%
2003	13	2.70%	0.56%
2004	14	2.75%	0.57%
2005	15	2.79%	0.58%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.11 JAPAN

Geographic information systems/mapping (US \$ mln): Japan 1995 - 2005

Year	Japan	% of Region	% of Globe
1995	184	57.72%	13.56%
1996	193	58.55%	13.54%
1997	203	59.37%	13.50%
1998	214	60.18%	13.45%
1999	225	60.99%	13.38%
2000	238	61.59%	13.27%
2001	251	61.05%	13.04%
2002	264	60.32%	12.80%
2003	277	59.59%	12.55%
2004	291	58.84%	12.31%
2005	306	58.10%	12.07%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.12 LAOS

Geographic information systems/mapping (US \$ mln): Laos 1995 - 2005

Year	Laos	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.02%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.13 MACAU

Geographic information systems/mapping (US \$ mln): Macau 1995 - 2005

Year	Macau	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.05%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.14 MALAYSIA

Geographic information systems/mapping (US \$ mln): Malaysia 1995 - 2005

Year	Malaysia	% of Region	% of Globe
1995	4	1.32%	0.31%
1996	4	1.29%	0.29%
1997	4	1.25%	0.28%
1998	4	1.22%	0.27%
1999	4	1.19%	0.26%
2000	5	1.16%	0.25%
2001	5	1.18%	0.25%
2002	5	1.21%	0.25%
2003	6	1.24%	0.26%
2004	6	1.28%	0.26%
2005	7	1.31%	0.27%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.15 MALDIVES

Geographic information systems/mapping (US \$ mln): Maldives 1995 - 2005

Year	Maldives	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.16 MONGOLIA

Geographic information systems/mapping (US \$ mln): Mongolia 1995 - 2005

Year	Mongolia	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.08%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.17 NEPAL

Geographic information systems/mapping (US \$ mln): Nepal 1995 - 2005

Year	Nepal	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.01%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.18 NORTH KOREA

Geographic information systems/mapping (US \$ mln): North Korea 1995 - 2005

Year	North Korea	% of Region	% of Globe
1995	2	0.55%	0.13%
1996	2	0.57%	0.13%
1997	2	0.58%	0.13%
1998	2	0.60%	0.13%
1999	2	0.61%	0.13%
2000	2	0.62%	0.13%
2001	3	0.61%	0.13%
2002	3	0.60%	0.12%
2003	3	0.59%	0.12%
2004	3	0.57%	0.12%
2005	3	0.56%	0.11%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.19 PAPUA NEW GUINEA

Geographic information systems/mapping (US \$ mln): Papua New Guinea 1995 - 2005

Year	Papua New Guinea	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.01%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.08%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.20 PHILIPPINES

Geographic information systems/mapping (US \$ mln): Philippines 1995 - 2005

Year	Philippines	% of Region	% of Globe
1995	4	1.18%	0.27%
1996	4	1.17%	0.27%
1997	4	1.15%	0.26%
1998	4	1.14%	0.25%
1999	4	1.13%	0.24%
2000	4	1.12%	0.24%
2001	5	1.13%	0.24%
2002	5	1.14%	0.24%
2003	5	1.15%	0.24%
2004	6	1.16%	0.24%
2005	6	1.17%	0.24%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.21 SEYCHELLES

Geographic information systems/mapping (US \$ mln): Seychelles 1995 - 2005

Year	Seychelles	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.22 SINGAPORE

Geographic information systems/mapping (US \$ mln): Singapore 1995 - 2005

Year	Singapore	% of Region	% of Globe
1995	3	0.99%	0.23%
1996	3	0.96%	0.22%
1997	3	0.94%	0.21%
1998	3	0.92%	0.20%
1999	3	0.90%	0.19%
2000	3	0.88%	0.19%
2001	4	0.89%	0.19%
2002	4	0.91%	0.19%
2003	4	0.93%	0.19%
2004	5	0.95%	0.20%
2005	5	0.98%	0.20%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.23 SOUTH KOREA

Geographic information systems/mapping (US \$ mln): South Korea 1995 - 2005

Year	South Korea	% of Region	% of Globe
1995	21	6.44%	1.51%
1996	21	6.27%	1.45%
1997	21	6.10%	1.38%
1998	21	5.93%	1.32%
1999	21	5.76%	1.26%
2000	22	5.64%	1.21%
2001	24	5.75%	1.22%
2002	26	5.90%	1.25%
2003	28	6.05%	1.27%
2004	31	6.20%	1.29%
2005	34	6.36%	1.32%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.24 SRI LANKA

Geographic information systems/mapping (US \$ mln): Sri Lanka 1995 - 2005

Year	Sri Lanka	% of Region	% of Globe
1995	1	0.17%	0.00%
1996	1	0.17%	0.00%
1997	1	0.17%	0.00%
1998	1	0.17%	0.00%
1999	1	0.17%	0.00%
2000	1	0.17%	0.03%
2001	1	0.17%	0.00%
2002	1	0.17%	0.03%
2003	1	0.17%	0.00%
2004	1	0.17%	0.03%
2005	1	0.17%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.25 TAIWAN

Geographic information systems/mapping (US \$ mln): Taiwan 1995 - 2005

Year	Taiwan	% of Region	% of Globe
1995	14	4.25%	0.99%
1996	14	4.19%	0.97%
1997	14	4.13%	0.94%
1998	14	4.07%	0.91%
1999	15	4.01%	0.88%
2000	15	3.97%	0.85%
2001	16	4.01%	0.85%
2002	18	4.06%	0.86%
2003	19	4.12%	0.86%
2004	21	4.17%	0.87%
2005	22	4.22%	0.87%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.26 THAILAND

Geographic information systems/mapping (US \$ mln): Thailand 1995 - 2005

Year	Thailand	% of Region	% of Globe
1995	8	2.40%	0.56%
1996	8	2.35%	0.54%
1997	8	2.29%	0.52%
1998	8	2.24%	0.50%
1999	8	2.19%	0.48%
2000	8	2.15%	0.46%
2001	9	2.19%	0.46%
2002	10	2.23%	0.47%
2003	11	2.28%	0.48%
2004	12	2.33%	0.48%
2005	13	2.38%	0.49%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

3.27 VIETNAM

Geographic information systems/mapping (US \$ mln): Vietnam 1995 - 2005

Year	Vietnam	% of Region	% of Globe
1995	1	0.40%	0.00%
1996	1	0.39%	0.00%
1997	1	0.38%	0.08%
1998	1	0.37%	0.00%
1999	1	0.36%	0.00%
2000	1	0.35%	0.00%
2001	1	0.36%	0.00%
2002	2	0.37%	0.00%
2003	2	0.38%	0.00%
2004	2	0.39%	0.08%
2005	2	0.39%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4 EUROPE: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

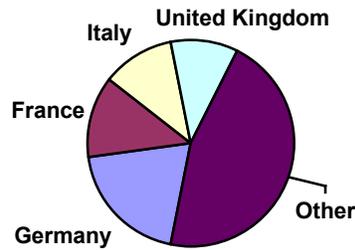
4.1 EXECUTIVE SUMMARY

Market Potential for Geographic information systems/mapping in Europe (US \$ mln): 2000

Country	Latent Demand US \$ mln	% of Europe
Germany	129	19.60%
France	84	12.85%
Italy	75	11.42%
United Kingdom	69	10.54%
Russia	61	9.35%
Spain	37	5.64%
Netherlands	20	3.10%
Ukraine	17	2.64%
Switzerland	17	2.63%
Sweden	16	2.40%
Belgium	14	2.10%
Norway	14	2.08%
Poland	12	1.83%
Austria	12	1.75%
Finland	10	1.44%
Denmark	9	1.36%
Portugal	6	0.94%
Greece	6	0.92%
Romania	6	0.85%
Czech Republic	5	0.81%
Kazakhstan	5	0.70%
Belarus	4	0.65%
Hungary	4	0.58%
Ireland	3	0.46%
Slovakia	2	0.35%
Other	19	3.01%
Total	656	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

Market Potential for Geographic information systems/mapping in Europe (US \$ mln): 2000



The Market for Geographic information systems/mapping in Europe: 1995 - 2005

Year	US \$ mln	% of Globe
1995	531.34	39.17
1996	552.84	38.70
1997	575.26	38.21
1998	598.90	37.70
1999	625.38	37.13
2000	655.96	36.55
2001	694.79	36.16
2002	737.06	35.80
2003	781.97	35.44
2004	829.66	35.07
2005	880.34	34.70

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.2 ALBANIA

Geographic information systems/mapping (US \$ mln): Albania 1995 - 2005

Year	Albania	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.3 ANDORRA

Geographic information systems/mapping (US \$ mln): Andorra 1995 - 2005

Year	Andorra	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.4 AUSTRIA

Geographic information systems/mapping (US \$ mln): Austria 1995 - 2005

Year	Austria	% of Region	% of Globe
1995	9	1.76%	0.69%
1996	10	1.76%	0.68%
1997	10	1.75%	0.67%
1998	11	1.75%	0.66%
1999	11	1.75%	0.65%
2000	12	1.75%	0.64%
2001	12	1.75%	0.63%
2002	13	1.75%	0.62%
2003	14	1.75%	0.62%
2004	15	1.76%	0.61%
2005	16	1.76%	0.61%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.5 BELARUS

Geographic information systems/mapping (US \$ mln): Belarus 1995 - 2005

Year	Belarus	% of Region	% of Globe
1995	3	0.57%	0.22%
1996	3	0.58%	0.22%
1997	3	0.60%	0.23%
1998	4	0.62%	0.23%
1999	4	0.64%	0.23%
2000	4	0.65%	0.24%
2001	4	0.64%	0.23%
2002	5	0.62%	0.22%
2003	5	0.61%	0.21%
2004	5	0.59%	0.20%
2005	5	0.58%	0.20%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.6 BELGIUM

Geographic information systems/mapping (US \$ mln): Belgium 1995 - 2005

Year	Belgium	% of Region	% of Globe
1995	11	2.10%	0.82%
1996	12	2.10%	0.81%
1997	12	2.10%	0.80%
1998	13	2.10%	0.79%
1999	13	2.10%	0.78%
2000	14	2.10%	0.76%
2001	15	2.10%	0.76%
2002	16	2.10%	0.75%
2003	16	2.10%	0.74%
2004	17	2.10%	0.73%
2005	19	2.10%	0.73%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.7 BOSNIA AND HERZEGOVINA

Geographic information systems/mapping (US \$ mln): Bosnia and Herzegovina 1995 - 2005

Year	Bosnia and Herzegovina	% of Region	% of Globe
1995	1	0.12%	0.00%
1996	1	0.12%	0.00%
1997	1	0.13%	0.00%
1998	1	0.13%	0.00%
1999	1	0.13%	0.00%
2000	1	0.13%	0.04%
2001	1	0.13%	0.00%
2002	1	0.13%	0.00%
2003	1	0.13%	0.00%
2004	1	0.12%	0.00%
2005	1	0.12%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.8 BULGARIA

Geographic information systems/mapping (US \$ mln): Bulgaria 1995 - 2005

Year	Bulgaria	% of Region	% of Globe
1995	2	0.35%	0.13%
1996	2	0.35%	0.13%
1997	2	0.35%	0.13%
1998	2	0.35%	0.13%
1999	2	0.35%	0.13%
2000	2	0.35%	0.12%
2001	2	0.35%	0.12%
2002	3	0.35%	0.12%
2003	3	0.35%	0.12%
2004	3	0.35%	0.12%
2005	3	0.35%	0.12%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.9 CROATIA

Geographic information systems/mapping (US \$ mln): Croatia 1995 - 2005

Year	Croatia	% of Region	% of Globe
1995	2	0.32%	0.12%
1996	2	0.32%	0.12%
1997	2	0.32%	0.12%
1998	2	0.32%	0.12%
1999	2	0.33%	0.12%
2000	2	0.33%	0.12%
2001	2	0.33%	0.11%
2002	2	0.32%	0.11%
2003	3	0.32%	0.11%
2004	3	0.32%	0.11%
2005	3	0.32%	0.11%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.10 CYPRUS

Geographic information systems/mapping (US \$ mln): Cyprus 1995 - 2005

Year	Cyprus	% of Region	% of Globe
1995	0	0.00%	0.02%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.07%	0.00%
2001	0	0.00%	0.00%
2002	1	0.00%	0.00%
2003	1	0.00%	0.00%
2004	1	0.00%	0.00%
2005	1	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.11 CZECH REPUBLIC

Geographic information systems/mapping (US \$ mln): Czech Republic 1995 - 2005

Year	Czech Republic	% of Region	% of Globe
1995	5	0.86%	0.34%
1996	5	0.85%	0.33%
1997	5	0.84%	0.32%
1998	5	0.83%	0.31%
1999	5	0.82%	0.30%
2000	5	0.81%	0.29%
2001	6	0.82%	0.29%
2002	6	0.83%	0.29%
2003	7	0.84%	0.29%
2004	7	0.85%	0.29%
2005	8	0.86%	0.29%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.12 DENMARK

Geographic information systems/mapping (US \$ mln): Denmark 1995 - 2005

Year	Denmark	% of Region	% of Globe
1995	7	1.39%	0.54%
1996	8	1.38%	0.53%
1997	8	1.38%	0.52%
1998	8	1.37%	0.51%
1999	9	1.36%	0.50%
2000	9	1.36%	0.49%
2001	10	1.36%	0.49%
2002	10	1.37%	0.49%
2003	11	1.37%	0.48%
2004	11	1.38%	0.48%
2005	12	1.39%	0.48%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.13 ESTONIA

Geographic information systems/mapping (US \$ mln): Estonia 1995 - 2005

Year	Estonia	% of Region	% of Globe
1995	1	0.11%	0.00%
1996	1	0.11%	0.00%
1997	1	0.10%	0.00%
1998	1	0.10%	0.04%
1999	1	0.10%	0.00%
2000	1	0.10%	0.00%
2001	1	0.10%	0.00%
2002	1	0.10%	0.00%
2003	1	0.10%	0.00%
2004	1	0.11%	0.03%
2005	1	0.11%	0.03%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.14 FINLAND

Geographic information systems/mapping (US \$ mln): Finland 1995 - 2005

Year	Finland	% of Region	% of Globe
1995	8	1.55%	0.60%
1996	8	1.53%	0.59%
1997	9	1.50%	0.57%
1998	9	1.48%	0.56%
1999	9	1.46%	0.54%
2000	10	1.44%	0.52%
2001	10	1.46%	0.52%
2002	11	1.48%	0.53%
2003	12	1.50%	0.53%
2004	13	1.52%	0.53%
2005	14	1.54%	0.53%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.15 FRANCE

Geographic information systems/mapping (US \$ mln): France 1995 - 2005

Year	France	% of Region	% of Globe
1995	69	12.92%	5.06%
1996	71	12.91%	4.99%
1997	74	12.90%	4.92%
1998	77	12.88%	4.85%
1999	80	12.87%	4.77%
2000	84	12.85%	4.69%
2001	89	12.86%	4.65%
2002	95	12.88%	4.61%
2003	101	12.89%	4.57%
2004	107	12.90%	4.52%
2005	114	12.91%	4.48%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.16 GEORGIA

Geographic information systems/mapping (US \$ mln): Georgia 1995 - 2005

Year	Georgia	% of Region	% of Globe
1995	1	0.22%	0.00%
1996	1	0.23%	0.00%
1997	1	0.24%	0.00%
1998	2	0.25%	0.00%
1999	2	0.25%	0.00%
2000	2	0.26%	0.09%
2001	2	0.25%	0.00%
2002	2	0.25%	0.00%
2003	2	0.24%	0.00%
2004	2	0.23%	0.08%
2005	2	0.23%	0.08%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.17 GERMANY

Geographic information systems/mapping (US \$ mln): Germany 1995 - 2005

Year	Germany	% of Region	% of Globe
1995	103	19.41%	7.60%
1996	108	19.45%	7.52%
1997	112	19.49%	7.45%
1998	117	19.53%	7.36%
1999	122	19.57%	7.26%
2000	129	19.60%	7.16%
2001	136	19.57%	7.07%
2002	144	19.54%	6.99%
2003	153	19.50%	6.91%
2004	162	19.46%	6.82%
2005	171	19.43%	6.74%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.18 GREECE

Geographic information systems/mapping (US \$ mln): Greece 1995 - 2005

Year	Greece	% of Region	% of Globe
1995	5	0.91%	0.35%
1996	5	0.91%	0.35%
1997	5	0.92%	0.35%
1998	6	0.92%	0.34%
1999	6	0.92%	0.34%
2000	6	0.92%	0.33%
2001	6	0.92%	0.33%
2002	7	0.92%	0.33%
2003	7	0.92%	0.32%
2004	8	0.91%	0.32%
2005	8	0.91%	0.31%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.19 HUNGARY

Geographic information systems/mapping (US \$ mln): Hungary 1995 - 2005

Year	Hungary	% of Region	% of Globe
1995	4	0.67%	0.26%
1996	4	0.65%	0.25%
1997	4	0.63%	0.24%
1998	4	0.61%	0.23%
1999	4	0.59%	0.22%
2000	4	0.58%	0.21%
2001	4	0.59%	0.21%
2002	5	0.61%	0.21%
2003	5	0.62%	0.22%
2004	5	0.64%	0.22%
2005	6	0.66%	0.23%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.20 ICELAND

Geographic information systems/mapping (US \$ mln): Iceland 1995 - 2005

Year	Iceland	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.07%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	1	0.00%	0.00%
2003	1	0.00%	0.02%
2004	1	0.00%	0.00%
2005	1	0.00%	0.02%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.21 IRELAND

Geographic information systems/mapping (US \$ mln): Ireland 1995 - 2005

Year	Ireland	% of Region	% of Globe
1995	3	0.51%	0.20%
1996	3	0.50%	0.19%
1997	3	0.49%	0.18%
1998	3	0.48%	0.18%
1999	3	0.47%	0.17%
2000	3	0.46%	0.16%
2001	3	0.47%	0.17%
2002	4	0.48%	0.17%
2003	4	0.49%	0.17%
2004	4	0.49%	0.17%
2005	4	0.50%	0.17%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.22 ITALY

Geographic information systems/mapping (US \$ mln): Italy 1995 - 2005

Year	Italy	% of Region	% of Globe
1995	62	11.70%	4.58%
1996	64	11.65%	4.50%
1997	67	11.59%	4.42%
1998	69	11.52%	4.34%
1999	72	11.46%	4.25%
2000	75	11.42%	4.17%
2001	80	11.46%	4.14%
2002	85	11.51%	4.12%
2003	91	11.57%	4.10%
2004	96	11.62%	4.07%
2005	103	11.68%	4.05%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.23 KAZAKHSTAN

Geographic information systems/mapping (US \$ mln): Kazakhstan 1995 - 2005

Year	Kazakhstan	% of Region	% of Globe
1995	3	0.62%	0.24%
1996	4	0.63%	0.24%
1997	4	0.65%	0.25%
1998	4	0.67%	0.25%
1999	4	0.69%	0.25%
2000	5	0.70%	0.25%
2001	5	0.69%	0.25%
2002	5	0.67%	0.24%
2003	5	0.66%	0.23%
2004	5	0.64%	0.22%
2005	6	0.63%	0.21%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.24 LATVIA

Geographic information systems/mapping (US \$ mln): Latvia 1995 - 2005

Year	Latvia	% of Region	% of Globe
1995	1	0.17%	0.00%
1996	1	0.17%	0.00%
1997	1	0.17%	0.00%
1998	1	0.18%	0.00%
1999	1	0.18%	0.00%
2000	1	0.18%	0.00%
2001	1	0.18%	0.00%
2002	1	0.18%	0.00%
2003	1	0.17%	0.00%
2004	1	0.17%	0.00%
2005	2	0.17%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.25 LIECHTENSTEIN

Geographic information systems/mapping (US \$ mln): Liechtenstein 1995 - 2005

Year	Liechtenstein	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.26 LITHUANIA

Geographic information systems/mapping (US \$ mln): Lithuania 1995 - 2005

Year	Lithuania	% of Region	% of Globe
1995	1	0.22%	0.00%
1996	1	0.23%	0.00%
1997	1	0.23%	0.00%
1998	1	0.23%	0.00%
1999	1	0.23%	0.00%
2000	2	0.23%	0.00%
2001	2	0.23%	0.00%
2002	2	0.23%	0.08%
2003	2	0.23%	0.00%
2004	2	0.23%	0.00%
2005	2	0.23%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.27 LUXEMBOURG

Geographic information systems/mapping (US \$ mln): Luxembourg 1995 - 2005

Year	Luxembourg	% of Region	% of Globe
1995	1	0.13%	0.00%
1996	1	0.13%	0.00%
1997	1	0.12%	0.04%
1998	1	0.12%	0.04%
1999	1	0.12%	0.04%
2000	1	0.12%	0.04%
2001	1	0.12%	0.00%
2002	1	0.12%	0.00%
2003	1	0.12%	0.00%
2004	1	0.12%	0.00%
2005	1	0.13%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.28 MACEDONIA

Geographic information systems/mapping (US \$ mln): Macedonia 1995 - 2005

Year	Macedonia	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.02%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.07%	0.00%
2000	0	0.00%	0.02%
2001	1	0.00%	0.02%
2002	1	0.00%	0.00%
2003	1	0.00%	0.00%
2004	1	0.00%	0.00%
2005	1	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.29 MALTA

Geographic information systems/mapping (US \$ mln): Malta 1995 - 2005

Year	Malta	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.01%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.03%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.30 MOLDOVA

Geographic information systems/mapping (US \$ mln): Moldova 1995 - 2005

Year	Moldova	% of Region	% of Globe
1995	1	0.17%	0.00%
1996	1	0.17%	0.00%
1997	1	0.18%	0.00%
1998	1	0.18%	0.00%
1999	1	0.18%	0.00%
2000	1	0.18%	0.00%
2001	1	0.18%	0.00%
2002	1	0.18%	0.00%
2003	1	0.18%	0.00%
2004	1	0.17%	0.00%
2005	2	0.17%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.31 MONACO

Geographic information systems/mapping (US \$ mln): Monaco 1995 - 2005

Year	Monaco	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.32 NETHERLANDS

Geographic information systems/mapping (US \$ mln): Netherlands 1995 - 2005

Year	Netherlands	% of Region	% of Globe
1995	17	3.13%	1.22%
1996	17	3.12%	1.21%
1997	18	3.12%	1.19%
1998	19	3.11%	1.17%
1999	19	3.11%	1.15%
2000	20	3.10%	1.13%
2001	22	3.11%	1.12%
2002	23	3.11%	1.11%
2003	24	3.12%	1.10%
2004	26	3.12%	1.09%
2005	28	3.13%	1.08%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.33 NORWAY

Geographic information systems/mapping (US \$ mln): Norway 1995 - 2005

Year	Norway	% of Region	% of Globe
1995	12	2.20%	0.86%
1996	12	2.17%	0.84%
1997	12	2.15%	0.82%
1998	13	2.12%	0.80%
1999	13	2.10%	0.77%
2000	14	2.08%	0.76%
2001	15	2.09%	0.75%
2002	16	2.12%	0.75%
2003	17	2.14%	0.76%
2004	18	2.16%	0.76%
2005	19	2.19%	0.76%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.34 POLAND

Geographic information systems/mapping (US \$ mln): Poland 1995 - 2005

Year	Poland	% of Region	% of Globe
1995	11	2.01%	0.78%
1996	11	1.97%	0.76%
1997	11	1.93%	0.73%
1998	11	1.89%	0.71%
1999	12	1.86%	0.69%
2000	12	1.83%	0.66%
2001	13	1.85%	0.67%
2002	14	1.89%	0.67%
2003	15	1.92%	0.68%
2004	16	1.95%	0.68%
2005	18	1.99%	0.69%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.35 PORTUGAL

Geographic information systems/mapping (US \$ mln): Portugal 1995 - 2005

Year	Portugal	% of Region	% of Globe
1995	5	0.96%	0.37%
1996	5	0.96%	0.37%
1997	6	0.95%	0.36%
1998	6	0.95%	0.35%
1999	6	0.95%	0.35%
2000	6	0.94%	0.34%
2001	7	0.95%	0.34%
2002	7	0.95%	0.34%
2003	7	0.95%	0.33%
2004	8	0.95%	0.33%
2005	8	0.96%	0.33%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.36 ROMANIA

Geographic information systems/mapping (US \$ mln): Romania 1995 - 2005

Year	Romania	% of Region	% of Globe
1995	5	0.91%	0.36%
1996	5	0.90%	0.35%
1997	5	0.89%	0.34%
1998	5	0.87%	0.33%
1999	5	0.86%	0.32%
2000	6	0.85%	0.31%
2001	6	0.86%	0.31%
2002	6	0.87%	0.31%
2003	7	0.88%	0.31%
2004	7	0.90%	0.31%
2005	8	0.91%	0.31%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.37 RUSSIA

Geographic information systems/mapping (US \$ mln): Russia 1995 - 2005

Year	Russia	% of Region	% of Globe
1995	46	8.56%	3.35%
1996	48	8.72%	3.37%
1997	51	8.88%	3.39%
1998	54	9.05%	3.41%
1999	58	9.22%	3.42%
2000	61	9.35%	3.41%
2001	64	9.23%	3.34%
2002	67	9.08%	3.25%
2003	70	8.93%	3.16%
2004	73	8.78%	3.08%
2005	76	8.63%	2.99%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.38 SERBIA AND MONTENEGRO

Geographic information systems/mapping (US \$ mln): Serbia and Montenegro 1995 - 2005

Year	Serbia and Montenegro	% of Region	% of Globe
1995	2	0.35%	0.13%
1996	2	0.35%	0.13%
1997	2	0.34%	0.13%
1998	2	0.34%	0.13%
1999	2	0.34%	0.12%
2000	2	0.34%	0.12%
2001	2	0.34%	0.12%
2002	3	0.34%	0.12%
2003	3	0.34%	0.12%
2004	3	0.35%	0.12%
2005	3	0.35%	0.12%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.39 SLOVAKIA

Geographic information systems/mapping (US \$ mln): Slovakia 1995 - 2005

Year	Slovakia	% of Region	% of Globe
1995	2	0.38%	0.15%
1996	2	0.38%	0.14%
1997	2	0.37%	0.14%
1998	2	0.36%	0.13%
1999	2	0.36%	0.13%
2000	2	0.35%	0.13%
2001	3	0.36%	0.13%
2002	3	0.36%	0.13%
2003	3	0.37%	0.13%
2004	3	0.37%	0.13%
2005	3	0.38%	0.13%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.40 SLOVENIA

Geographic information systems/mapping (US \$ mln): Slovenia 1995 - 2005

Year	Slovenia	% of Region	% of Globe
1995	1	0.27%	0.10%
1996	2	0.27%	0.10%
1997	2	0.26%	0.10%
1998	2	0.26%	0.10%
1999	2	0.26%	0.09%
2000	2	0.26%	0.00%
2001	2	0.26%	0.00%
2002	2	0.26%	0.00%
2003	2	0.26%	0.00%
2004	2	0.27%	0.00%
2005	2	0.27%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.41 SPAIN

Geographic information systems/mapping (US \$ mln): Spain 1995 - 2005

Year	Spain	% of Region	% of Globe
1995	31	5.75%	2.25%
1996	32	5.73%	2.21%
1997	33	5.71%	2.18%
1998	34	5.68%	2.14%
1999	35	5.66%	2.10%
2000	37	5.64%	2.06%
2001	39	5.66%	2.04%
2002	42	5.68%	2.03%
2003	45	5.70%	2.02%
2004	48	5.72%	2.00%
2005	51	5.74%	1.99%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.42 SWEDEN

Geographic information systems/mapping (US \$ mln): Sweden 1995 - 2005

Year	Sweden	% of Region	% of Globe
1995	13	2.48%	0.97%
1996	14	2.46%	0.95%
1997	14	2.44%	0.93%
1998	15	2.43%	0.91%
1999	15	2.41%	0.89%
2000	16	2.40%	0.87%
2001	17	2.41%	0.87%
2002	18	2.42%	0.86%
2003	19	2.44%	0.86%
2004	20	2.45%	0.86%
2005	22	2.47%	0.85%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.43 SWITZERLAND

Geographic information systems/mapping (US \$ mln): Switzerland 1995 - 2005

Year	Switzerland	% of Region	% of Globe
1995	14	2.56%	1.00%
1996	14	2.58%	0.99%
1997	15	2.59%	0.99%
1998	16	2.60%	0.98%
1999	16	2.62%	0.97%
2000	17	2.63%	0.96%
2001	18	2.62%	0.94%
2002	19	2.61%	0.93%
2003	20	2.60%	0.92%
2004	21	2.58%	0.90%
2005	23	2.57%	0.89%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.44 UKRAINE

Geographic information systems/mapping (US \$ mln): Ukraine 1995 - 2005

Year	Ukraine	% of Region	% of Globe
1995	13	2.42%	0.94%
1996	14	2.46%	0.95%
1997	14	2.51%	0.96%
1998	15	2.56%	0.96%
1999	16	2.60%	0.96%
2000	17	2.64%	0.96%
2001	18	2.61%	0.94%
2002	19	2.56%	0.91%
2003	20	2.52%	0.89%
2004	21	2.48%	0.87%
2005	22	2.44%	0.84%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

4.45 UNITED KINGDOM

Geographic information systems/mapping (US \$ mln): United Kingdom 1995 - 2005

Year	United Kingdom	% of Region	% of Globe
1995	57	10.67%	4.18%
1996	59	10.64%	4.12%
1997	61	10.62%	4.05%
1998	63	10.59%	3.99%
1999	66	10.56%	3.92%
2000	69	10.54%	3.85%
2001	73	10.56%	3.81%
2002	78	10.58%	3.79%
2003	83	10.61%	3.76%
2004	88	10.63%	3.73%
2005	94	10.66%	3.69%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5 LATIN AMERICA: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

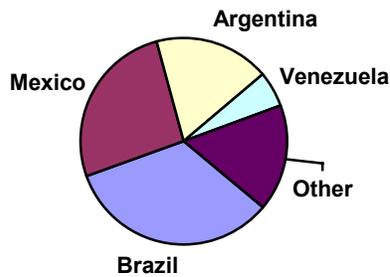
5.1 EXECUTIVE SUMMARY

Market Potential for Geographic information systems/mapping in Latin America (US \$ mln): 2000

Country	Latent Demand US \$ mln	% of Latin America
Brazil	32	33.43%
Mexico	25	26.43%
Argentina	17	17.78%
Venezuela	6	5.79%
Colombia	4	4.05%
Chile	3	2.80%
Peru	3	2.65%
Guatemala	1	1.10%
Ecuador	1	0.98%
Panama	1	0.89%
Uruguay	1	0.85%
Paraguay	1	0.60%
El Salvador	1	0.53%
Costa Rica	1	0.53%
Bolivia	0	0.50%
Honduras	0	0.49%
Nicaragua	0	0.27%
Suriname	0	0.12%
Belize	0	0.00%
Guyana	0	0.00%
Total	96	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

**Market Potential for Geographic information systems/mapping in Latin America
(US \$ mln): 2000**



The Market for Geographic information systems/mapping in Latin America: 1995 - 2005

Year	US \$ mln	% of Globe
1995	76.57	5.64
1996	79.90	5.59
1997	83.40	5.54
1998	87.11	5.48
1999	91.28	5.42
2000	96.01	5.35
2001	101.44	5.28
2002	107.27	5.21
2003	113.47	5.14
2004	120.04	5.07
2005	127.04	5.01

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.2 ARGENTINA

Geographic information systems/mapping (US \$ mln): Argentina 1995 - 2005

Year	Argentina	% of Region	% of Globe
1995	13	16.48%	0.93%
1996	13	16.76%	0.93%
1997	14	17.03%	0.94%
1998	15	17.30%	0.94%
1999	16	17.58%	0.95%
2000	17	17.78%	0.95%
2001	18	17.60%	0.92%
2002	19	17.35%	0.90%
2003	19	17.10%	0.87%
2004	20	16.86%	0.85%
2005	21	16.61%	0.83%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.3 BELIZE

Geographic information systems/mapping (US \$ mln): Belize 1995 - 2005

Year	Belize	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.03%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.4 BOLIVIA

Geographic information systems/mapping (US \$ mln): Bolivia 1995 - 2005

Year	Bolivia	% of Region	% of Globe
1995	0	0.52%	0.00%
1996	0	0.52%	0.00%
1997	0	0.51%	0.00%
1998	0	0.51%	0.00%
1999	0	0.50%	0.02%
2000	0	0.50%	0.00%
2001	1	0.50%	0.00%
2002	1	0.51%	0.00%
2003	1	0.51%	0.00%
2004	1	0.52%	0.00%
2005	1	0.52%	0.02%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.5 BRAZIL

Geographic information systems/mapping (US \$ mln): Brazil 1995 - 2005

Year	Brazil	% of Region	% of Globe
1995	27	35.68%	2.01%
1996	28	35.22%	1.97%
1997	29	34.75%	1.92%
1998	30	34.27%	1.87%
1999	31	33.80%	1.83%
2000	32	33.43%	1.78%
2001	34	33.76%	1.78%
2002	37	34.19%	1.78%
2003	39	34.62%	1.78%
2004	42	35.04%	1.77%
2005	45	35.47%	1.77%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.6 CHILE

Geographic information systems/mapping (US \$ mln): Chile 1995 - 2005

Year	Chile	% of Region	% of Globe
1995	2	3.23%	0.18%
1996	3	3.13%	0.17%
1997	3	3.04%	0.16%
1998	3	2.95%	0.16%
1999	3	2.87%	0.15%
2000	3	2.80%	0.15%
2001	3	2.86%	0.15%
2002	3	2.94%	0.15%
2003	3	3.02%	0.15%
2004	4	3.10%	0.15%
2005	4	3.18%	0.15%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.7 COLOMBIA

Geographic information systems/mapping (US \$ mln): Colombia 1995 - 2005

Year	Colombia	% of Region	% of Globe
1995	3	4.43%	0.25%
1996	3	4.35%	0.24%
1997	4	4.27%	0.23%
1998	4	4.19%	0.23%
1999	4	4.11%	0.22%
2000	4	4.05%	0.21%
2001	4	4.11%	0.21%
2002	4	4.18%	0.21%
2003	5	4.25%	0.21%
2004	5	4.32%	0.21%
2005	6	4.40%	0.22%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.8 COSTA RICA

Geographic information systems/mapping (US \$ mln): Costa Rica 1995 - 2005

Year	Costa Rica	% of Region	% of Globe
1995	0	0.54%	0.00%
1996	0	0.54%	0.00%
1997	0	0.54%	0.00%
1998	0	0.54%	0.00%
1999	0	0.53%	0.00%
2000	1	0.53%	0.00%
2001	1	0.53%	0.00%
2002	1	0.54%	0.02%
2003	1	0.54%	0.00%
2004	1	0.54%	0.00%
2005	1	0.54%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.9 ECUADOR

Geographic information systems/mapping (US \$ mln): Ecuador 1995 - 2005

Year	Ecuador	% of Region	% of Globe
1995	1	1.00%	0.05%
1996	1	0.99%	0.00%
1997	1	0.99%	0.05%
1998	1	0.99%	0.00%
1999	1	0.98%	0.00%
2000	1	0.98%	0.00%
2001	1	0.98%	0.00%
2002	1	0.98%	0.00%
2003	1	0.99%	0.00%
2004	1	0.99%	0.00%
2005	1	0.99%	0.05%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.10 EL SALVADOR

Geographic information systems/mapping (US \$ mln): El Salvador 1995 - 2005

Year	El Salvador	% of Region	% of Globe
1995	0	0.59%	0.00%
1996	0	0.58%	0.03%
1997	0	0.57%	0.00%
1998	0	0.55%	0.00%
1999	0	0.54%	0.00%
2000	1	0.53%	0.00%
2001	1	0.54%	0.00%
2002	1	0.55%	0.00%
2003	1	0.56%	0.02%
2004	1	0.58%	0.00%
2005	1	0.59%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.11 GUATEMALA

Geographic information systems/mapping (US \$ mln): Guatemala 1995 - 2005

Year	Guatemala	% of Region	% of Globe
1995	1	1.20%	0.00%
1996	1	1.18%	0.00%
1997	1	1.16%	0.06%
1998	1	1.14%	0.00%
1999	1	1.12%	0.00%
2000	1	1.10%	0.00%
2001	1	1.11%	0.00%
2002	1	1.13%	0.00%
2003	1	1.15%	0.00%
2004	1	1.17%	0.00%
2005	2	1.19%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.12 GUYANA

Geographic information systems/mapping (US \$ mln): Guyana 1995 - 2005

Year	Guyana	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.02%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.13 HONDURAS

Geographic information systems/mapping (US \$ mln): Honduras 1995 - 2005

Year	Honduras	% of Region	% of Globe
1995	0	0.52%	0.00%
1996	0	0.51%	0.02%
1997	0	0.51%	0.00%
1998	0	0.50%	0.00%
1999	0	0.49%	0.02%
2000	0	0.49%	0.00%
2001	1	0.49%	0.00%
2002	1	0.50%	0.02%
2003	1	0.50%	0.00%
2004	1	0.51%	0.00%
2005	1	0.52%	0.02%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.14 MEXICO

Geographic information systems/mapping (US \$ mln): Mexico 1995 - 2005

Year	Mexico	% of Region	% of Globe
1995	18	23.98%	1.35%
1996	20	24.49%	1.37%
1997	21	25.00%	1.38%
1998	22	25.52%	1.39%
1999	24	26.03%	1.41%
2000	25	26.43%	1.41%
2001	26	26.07%	1.37%
2002	27	25.61%	1.33%
2003	29	25.14%	1.29%
2004	30	24.68%	1.25%
2005	31	24.22%	1.21%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.15 NICARAGUA

Geographic information systems/mapping (US \$ mln): Nicaragua 1995 - 2005

Year	Nicaragua	% of Region	% of Globe
1995	0	0.28%	0.00%
1996	0	0.28%	0.00%
1997	0	0.28%	0.00%
1998	0	0.27%	0.00%
1999	0	0.27%	0.01%
2000	0	0.27%	0.00%
2001	0	0.27%	0.00%
2002	0	0.27%	0.00%
2003	0	0.27%	0.00%
2004	0	0.28%	0.00%
2005	0	0.28%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.16 PANAMA

Geographic information systems/mapping (US \$ mln): Panama 1995 - 2005

Year	Panama	% of Region	% of Globe
1995	1	0.92%	0.00%
1996	1	0.91%	0.00%
1997	1	0.91%	0.00%
1998	1	0.90%	0.00%
1999	1	0.90%	0.00%
2000	1	0.89%	0.00%
2001	1	0.90%	0.00%
2002	1	0.90%	0.04%
2003	1	0.91%	0.00%
2004	1	0.91%	0.00%
2005	1	0.92%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.17 PARAGUAY

Geographic information systems/mapping (US \$ mln): Paraguay 1995 - 2005

Year	Paraguay	% of Region	% of Globe
1995	0	0.64%	0.00%
1996	1	0.64%	0.00%
1997	1	0.63%	0.00%
1998	1	0.62%	0.00%
1999	1	0.61%	0.00%
2000	1	0.60%	0.00%
2001	1	0.61%	0.00%
2002	1	0.62%	0.00%
2003	1	0.62%	0.00%
2004	1	0.63%	0.00%
2005	1	0.64%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.18 PERU

Geographic information systems/mapping (US \$ mln): Peru 1995 - 2005

Year	Peru	% of Region	% of Globe
1995	2	2.97%	0.16%
1996	2	2.90%	0.16%
1997	2	2.83%	0.15%
1998	2	2.77%	0.15%
1999	2	2.70%	0.14%
2000	3	2.65%	0.14%
2001	3	2.70%	0.14%
2002	3	2.76%	0.14%
2003	3	2.82%	0.14%
2004	3	2.88%	0.14%
2005	4	2.94%	0.14%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.19 SURINAME

Geographic information systems/mapping (US \$ mln): Suriname 1995 - 2005

Year	Suriname	% of Region	% of Globe
1995	0	0.12%	0.00%
1996	0	0.12%	0.00%
1997	0	0.12%	0.00%
1998	0	0.12%	0.00%
1999	0	0.12%	0.00%
2000	0	0.12%	0.00%
2001	0	0.12%	0.00%
2002	0	0.12%	0.00%
2003	0	0.12%	0.00%
2004	0	0.12%	0.00%
2005	0	0.12%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.20 URUGUAY

Geographic information systems/mapping (US \$ mln): Uruguay 1995 - 2005

Year	Uruguay	% of Region	% of Globe
1995	1	0.80%	0.00%
1996	1	0.81%	0.00%
1997	1	0.82%	0.00%
1998	1	0.83%	0.00%
1999	1	0.84%	0.00%
2000	1	0.85%	0.04%
2001	1	0.84%	0.00%
2002	1	0.83%	0.00%
2003	1	0.82%	0.00%
2004	1	0.81%	0.00%
2005	1	0.80%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

5.21 VENEZUELA

Geographic information systems/mapping (US \$ mln): Venezuela 1995 - 2005

Year	Venezuela	% of Region	% of Globe
1995	5	5.88%	0.33%
1996	5	5.87%	0.32%
1997	5	5.85%	0.32%
1998	5	5.83%	0.31%
1999	5	5.81%	0.31%
2000	6	5.79%	0.31%
2001	6	5.81%	0.30%
2002	6	5.83%	0.30%
2003	7	5.84%	0.30%
2004	7	5.86%	0.29%
2005	7	5.88%	0.29%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6 NORTH AMERICA & THE CARIBBEAN: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

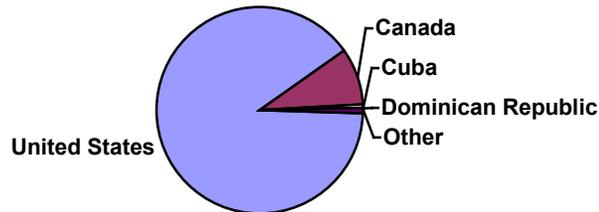
6.1 EXECUTIVE SUMMARY

Market Potential for Geographic information systems/mapping in North America & the Caribbean (US \$ mln): 2000

Country	Latent Demand US \$ mln	% of North America & the Caribbean
United States	444	89.71%
Canada	44	8.97%
Cuba	2	0.39%
Dominican Republic	1	0.13%
Trinidad and Tobago	0	0.00%
Jamaica	0	0.00%
Bahamas	0	0.00%
Haiti	0	0.00%
Martinique	0	0.00%
Barbados	0	0.00%
Netherlands Antilles	0	0.00%
Bermuda	0	0.02%
St. Lucia	0	0.00%
Antigua and Barbuda	0	0.00%
Grenada	0	0.00%
St. Vincent and the Grenadines	0	0.00%
St. Kitts and Nevis	0	0.00%
Dominica	0	0.00%
Total	493	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

Market Potential for Geographic information systems/mapping in North America & the Caribbean (US \$ mln): 2000



The Market for Geographic information systems/mapping in North America & the Caribbean: 1995 - 2005

Year	US \$ mln	% of Globe
1995	298.96	22.04
1996	329.27	23.05
1997	362.83	24.10
1998	400.37	25.20
1999	444.58	26.39
2000	495.27	27.59
2001	544.03	28.31
2002	596.32	28.97
2003	653.72	29.63
2004	716.71	30.30
2005	785.86	30.97

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.2 ANTIGUA AND BARBUDA

Geographic information systems/mapping (US \$ mln): Antigua and Barbuda 1995 - 2005

Year	Antigua and Barbuda	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.3 BAHAMAS

Geographic information systems/mapping (US \$ mln): Bahamas 1995 - 2005

Year	Bahamas	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.04%	0.00%
2002	0	0.00%	0.01%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.4 BARBADOS

Geographic information systems/mapping (US \$ mln): Barbados 1995 - 2005

Year	Barbados	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.03%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.02%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.5 BERMUDA

Geographic information systems/mapping (US \$ mln): Bermuda 1995 - 2005

Year	Bermuda	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.02%	0.00%
2001	0	0.02%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.6 CANADA

Geographic information systems/mapping (US \$ mln): Canada 1995 - 2005

Year	Canada	% of Region	% of Globe
1995	36	12.02%	2.64%
1996	37	11.36%	2.61%
1997	39	10.73%	2.58%
1998	41	10.13%	2.55%
1999	42	9.53%	2.51%
2000	44	8.97%	2.47%
2001	47	8.65%	2.45%
2002	50	8.37%	2.42%
2003	53	8.10%	2.39%
2004	56	7.83%	2.37%
2005	60	7.57%	2.34%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.7 CUBA

Geographic information systems/mapping (US \$ mln): Cuba 1995 - 2005

Year	Cuba	% of Region	% of Globe
1995	2	0.53%	0.11%
1996	2	0.50%	0.11%
1997	2	0.47%	0.11%
1998	2	0.44%	0.11%
1999	2	0.41%	0.11%
2000	2	0.39%	0.10%
2001	2	0.38%	0.10%
2002	2	0.36%	0.10%
2003	2	0.35%	0.10%
2004	2	0.34%	0.10%
2005	3	0.33%	0.10%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.8 DOMINICA

Geographic information systems/mapping (US \$ mln): Dominica 1995 - 2005

Year	Dominica	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.9 DOMINICAN REPUBLIC

Geographic information systems/mapping (US \$ mln): Dominican Republic 1995 - 2005

Year	Dominican Republic	% of Region	% of Globe
1995	1	0.18%	0.04%
1996	1	0.17%	0.00%
1997	1	0.16%	0.03%
1998	1	0.15%	0.00%
1999	1	0.14%	0.00%
2000	1	0.13%	0.00%
2001	1	0.12%	0.00%
2002	1	0.12%	0.00%
2003	1	0.12%	0.00%
2004	1	0.11%	0.00%
2005	1	0.11%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.10 GRENADA

Geographic information systems/mapping (US \$ mln): Grenada 1995 - 2005

Year	Grenada	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.11 HAITI

Geographic information systems/mapping (US \$ mln): Haiti 1995 - 2005

Year	Haiti	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.05%	0.00%
1999	0	0.04%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.01%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.12 JAMAICA

Geographic information systems/mapping (US \$ mln): Jamaica 1995 - 2005

Year	Jamaica	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.06%	0.00%
1998	0	0.00%	0.00%
1999	0	0.05%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.13 MARTINIQUE

Geographic information systems/mapping (US \$ mln): Martinique 1995 - 2005

Year	Martinique	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.14 NETHERLANDS ANTILLES

Geographic information systems/mapping (US \$ mln): Netherlands Antilles 1995 - 2005

Year	Netherlands Antilles	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.02%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.15 ST. KITTS AND NEVIS

Geographic information systems/mapping (US \$ mln): St. Kitts and Nevis 1995 - 2005

Year	St. Kitts and Nevis	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.16 ST. LUCIA

Geographic information systems/mapping (US \$ mln): St. Lucia 1995 - 2005

Year	St. Lucia	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.17 ST. VINCENT AND THE GRENADINES

Geographic information systems/mapping (US \$ mln): St. Vincent and the Grenadines 1995 - 2005

Year	St. Vincent and the Grenadines	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.18 TRINIDAD AND TOBAGO

Geographic information systems/mapping (US \$ mln): Trinidad and Tobago 1995 - 2005

Year	Trinidad and Tobago	% of Region	% of Globe
1995	0	0.10%	0.00%
1996	0	0.00%	0.02%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	1	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

6.19 UNITED STATES

Geographic information systems/mapping (US \$ mln): United States 1995 - 2005

Year	United States	% of Region	% of Globe
1995	258	86.19%	18.99%
1996	286	86.95%	20.04%
1997	318	87.68%	21.13%
1998	354	88.37%	22.27%
1999	396	89.07%	23.51%
2000	444	89.71%	24.75%
2001	490	90.07%	25.50%
2002	539	90.39%	26.18%
2003	593	90.70%	26.87%
2004	652	91.00%	27.57%
2005	717	91.29%	28.27%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7 OCEANA: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

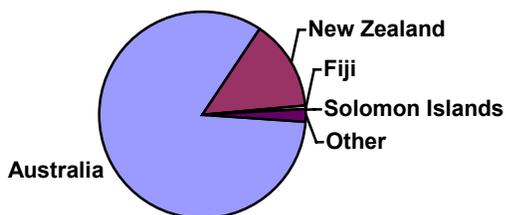
7.1 EXECUTIVE SUMMARY

Market Potential for Geographic information systems/mapping in Oceana (US \$ mln): 2000

Country	Latent Demand US \$ mln	% of Oceana
Australia	23	83.26%
New Zealand	4	14.37%
Fiji	0	0.40%
Solomon Islands	0	0.08%
American Samoa	0	0.00%
Nauru	0	0.00%
Vanuatu	0	0.00%
Tonga	0	0.00%
Micronesia Federation	0	0.00%
Palau	0	0.00%
Marshall Islands	0	0.00%
Kiribati	0	0.00%
Tuvalu	0	0.00%
Total	27	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

Market Potential for Geographic information systems/mapping in Oceana (US \$ mln): 2000



The Market for Geographic information systems/mapping in Oceania: 1995 - 2005

Year	US \$ mln	% of Globe
1995	22.65	1.67
1996	23.40	1.64
1997	24.18	1.61
1998	25.00	1.57
1999	25.92	1.54
2000	27.04	1.51
2001	28.78	1.50
2002	30.73	1.49
2003	32.81	1.49
2004	35.03	1.48
2005	37.40	1.47

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.2 AMERICAN SAMOA**Geographic information systems/mapping (US \$ mln): American Samoa 1995 - 2005**

Year	American Samoa	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.06%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.3 AUSTRALIA

Geographic information systems/mapping (US \$ mln): Australia 1995 - 2005

Year	Australia	% of Region	% of Globe
1995	19	82.76%	1.38%
1996	19	82.87%	1.35%
1997	20	82.97%	1.33%
1998	21	83.08%	1.30%
1999	22	83.18%	1.28%
2000	23	83.26%	1.25%
2001	24	83.19%	1.24%
2002	26	83.10%	1.24%
2003	27	83.00%	1.23%
2004	29	82.91%	1.22%
2005	31	82.81%	1.22%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.4 FIJI

Geographic information systems/mapping (US \$ mln): Fiji 1995 - 2005

Year	Fiji	% of Region	% of Globe
1995	0	0.39%	0.00%
1996	0	0.39%	0.00%
1997	0	0.39%	0.00%
1998	0	0.40%	0.00%
1999	0	0.40%	0.00%
2000	0	0.40%	0.00%
2001	0	0.40%	0.00%
2002	0	0.40%	0.00%
2003	0	0.39%	0.00%
2004	0	0.39%	0.00%
2005	0	0.39%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.5 KIRIBATI

Geographic information systems/mapping (US \$ mln): Kiribati 1995 - 2005

Year	Kiribati	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.6 MARSHALL ISLANDS

Geographic information systems/mapping (US \$ mln): Marshall Islands 1995 - 2005

Year	Marshall Islands	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.7 MICRONESIA FEDERATION

Geographic information systems/mapping (US \$ mln): Micronesia Federation 1995 - 2005

Year	Micronesia Federation	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.8 NAURU

Geographic information systems/mapping (US \$ mln): Nauru 1995 - 2005

Year	Nauru	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.05%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.9 NEW ZEALAND

Geographic information systems/mapping (US \$ mln): New Zealand 1995 - 2005

Year	New Zealand	% of Region	% of Globe
1995	3	15.02%	0.25%
1996	3	14.88%	0.24%
1997	4	14.74%	0.23%
1998	4	14.61%	0.22%
1999	4	14.47%	0.22%
2000	4	14.37%	0.21%
2001	4	14.46%	0.21%
2002	4	14.58%	0.21%
2003	5	14.71%	0.21%
2004	5	14.83%	0.21%
2005	6	14.95%	0.22%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.10 PALAU

Geographic information systems/mapping (US \$ mln): Palau 1995 - 2005

Year	Palau	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.02%	0.00%
2002	0	0.02%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.02%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.11 SOLOMON ISLANDS

Geographic information systems/mapping (US \$ mln): Solomon Islands 1995 - 2005

Year	Solomon Islands	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.08%	0.00%
1999	0	0.00%	0.00%
2000	0	0.08%	0.00%
2001	0	0.00%	0.00%
2002	0	0.08%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.12 TONGA

Geographic information systems/mapping (US \$ mln): Tonga 1995 - 2005

Year	Tonga	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.03%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.13 TUVALU

Geographic information systems/mapping (US \$ mln): Tuvalu 1995 - 2005

Year	Tuvalu	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.00%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

7.14 VANUATU

Geographic information systems/mapping (US \$ mln): Vanuatu 1995 - 2005

Year	Vanuatu	% of Region	% of Globe
1995	0	0.00%	0.00%
1996	0	0.05%	0.00%
1997	0	0.00%	0.00%
1998	0	0.00%	0.00%
1999	0	0.00%	0.00%
2000	0	0.00%	0.00%
2001	0	0.00%	0.00%
2002	0	0.00%	0.00%
2003	0	0.00%	0.00%
2004	0	0.00%	0.00%
2005	0	0.00%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8 THE MIDDLE EAST: GEOGRAPHIC INFORMATION SYSTEMS/MAPPING

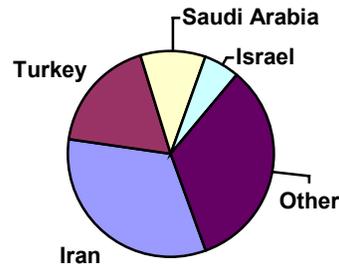
8.1 EXECUTIVE SUMMARY

Market Potential for Geographic information systems/mapping in the Middle East
(US \$ mln): 2000

Country	Latent Demand US \$ mln	% of the Middle East
Iran	31	32.74%
Turkey	17	18.04%
Saudi Arabia	10	10.39%
Israel	5	5.38%
Uzbekistan	5	5.07%
Pakistan	4	4.70%
Iraq	4	3.82%
United Arab Emirates	3	3.01%
Syrian Arab Republic	3	2.79%
Azerbaijan	2	2.21%
Kuwait	2	2.02%
Armenia	1	1.24%
Oman	1	1.21%
Tajikistan	1	1.19%
Kyrgyzstan	1	1.14%
Turkmenistan	1	1.11%
Yemen	1	0.99%
Qatar	1	0.73%
Jordan	1	0.73%
Lebanon	0	0.50%
Afghanistan	0	0.36%
Bahrain	0	0.35%
Total	94	100.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

**Market Potential for Geographic information systems/mapping in the Middle East
(US \$ mln): 2000**



**The Market for Geographic information systems/mapping in the Middle East: 1995
- 2005**

Year	US \$ mln	% of Globe
1995	75.62	5.57
1996	78.81	5.52
1997	82.15	5.46
1998	85.69	5.39
1999	89.67	5.32
2000	94.22	5.25
2001	99.64	5.19
2002	105.50	5.12
2003	111.72	5.06
2004	118.34	5.00
2005	125.39	4.94

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.2 AFGHANISTAN

Geographic information systems/mapping (US \$ mln): Afghanistan 1995 - 2005

Year	Afghanistan	% of Region	% of Globe
1995	0	0.34%	0.00%
1996	0	0.34%	0.00%
1997	0	0.35%	0.00%
1998	0	0.35%	0.00%
1999	0	0.35%	0.00%
2000	0	0.36%	0.00%
2001	0	0.35%	0.00%
2002	0	0.35%	0.00%
2003	0	0.35%	0.00%
2004	0	0.35%	0.00%
2005	0	0.34%	0.01%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.3 ARMENIA

Geographic information systems/mapping (US \$ mln): Armenia 1995 - 2005

Year	Armenia	% of Region	% of Globe
1995	1	1.35%	0.00%
1996	1	1.33%	0.00%
1997	1	1.30%	0.00%
1998	1	1.28%	0.00%
1999	1	1.26%	0.00%
2000	1	1.24%	0.00%
2001	1	1.26%	0.00%
2002	1	1.28%	0.00%
2003	1	1.30%	0.00%
2004	2	1.32%	0.06%
2005	2	1.34%	0.06%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.4 AZERBAIJAN

Geographic information systems/mapping (US \$ mln): Azerbaijan 1995 - 2005

Year	Azerbaijan	% of Region	% of Globe
1995	1	1.83%	0.10%
1996	2	1.90%	0.10%
1997	2	1.98%	0.10%
1998	2	2.06%	0.11%
1999	2	2.14%	0.11%
2000	2	2.21%	0.11%
2001	2	2.15%	0.11%
2002	2	2.07%	0.10%
2003	2	2.00%	0.10%
2004	2	1.93%	0.00%
2005	2	1.86%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.5 BAHRAIN

Geographic information systems/mapping (US \$ mln): Bahrain 1995 - 2005

Year	Bahrain	% of Region	% of Globe
1995	0	0.33%	0.00%
1996	0	0.33%	0.00%
1997	0	0.33%	0.00%
1998	0	0.34%	0.00%
1999	0	0.34%	0.00%
2000	0	0.35%	0.00%
2001	0	0.34%	0.00%
2002	0	0.34%	0.00%
2003	0	0.34%	0.00%
2004	0	0.33%	0.00%
2005	0	0.33%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.6 IRAN

Geographic information systems/mapping (US \$ mln): Iran 1995 - 2005

Year	Iran	% of Region	% of Globe
1995	23	30.77%	1.71%
1996	25	31.19%	1.72%
1997	26	31.61%	1.72%
1998	27	32.02%	1.72%
1999	29	32.44%	1.72%
2000	31	32.74%	1.71%
2001	32	32.47%	1.68%
2002	34	32.10%	1.64%
2003	35	31.72%	1.60%
2004	37	31.34%	1.56%
2005	39	30.96%	1.53%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.7 IRAQ

Geographic information systems/mapping (US \$ mln): Iraq 1995 - 2005

Year	Iraq	% of Region	% of Globe
1995	3	3.65%	0.20%
1996	3	3.69%	0.20%
1997	3	3.73%	0.20%
1998	3	3.76%	0.20%
1999	3	3.80%	0.20%
2000	4	3.82%	0.20%
2001	4	3.80%	0.19%
2002	4	3.77%	0.19%
2003	4	3.74%	0.18%
2004	4	3.70%	0.18%
2005	5	3.67%	0.18%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.8 ISRAEL

Geographic information systems/mapping (US \$ mln): Israel 1995 - 2005

Year	Israel	% of Region	% of Globe
1995	5	6.02%	0.33%
1996	5	5.89%	0.32%
1997	5	5.75%	0.31%
1998	5	5.62%	0.30%
1999	5	5.48%	0.29%
2000	5	5.38%	0.28%
2001	5	5.47%	0.28%
2002	6	5.59%	0.28%
2003	6	5.71%	0.28%
2004	7	5.84%	0.29%
2005	7	5.96%	0.29%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.9 JORDAN

Geographic information systems/mapping (US \$ mln): Jordan 1995 - 2005

Year	Jordan	% of Region	% of Globe
1995	1	0.81%	0.00%
1996	1	0.79%	0.00%
1997	1	0.78%	0.00%
1998	1	0.76%	0.00%
1999	1	0.74%	0.00%
2000	1	0.73%	0.00%
2001	1	0.74%	0.03%
2002	1	0.76%	0.00%
2003	1	0.77%	0.00%
2004	1	0.79%	0.00%
2005	1	0.80%	0.03%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.10 KUWAIT

Geographic information systems/mapping (US \$ mln): Kuwait 1995 - 2005

Year	Kuwait	% of Region	% of Globe
1995	2	2.08%	0.11%
1996	2	2.07%	0.11%
1997	2	2.06%	0.11%
1998	2	2.05%	0.11%
1999	2	2.03%	0.10%
2000	2	2.02%	0.10%
2001	2	2.03%	0.10%
2002	2	2.04%	0.10%
2003	2	2.06%	0.10%
2004	2	2.07%	0.10%
2005	3	2.08%	0.10%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.11 KYRGYZSTAN

Geographic information systems/mapping (US \$ mln): Kyrgyzstan 1995 - 2005

Year	Kyrgyzstan	% of Region	% of Globe
1995	1	1.03%	0.00%
1996	1	1.05%	0.00%
1997	1	1.08%	0.00%
1998	1	1.10%	0.00%
1999	1	1.12%	0.00%
2000	1	1.14%	0.00%
2001	1	1.12%	0.00%
2002	1	1.10%	0.00%
2003	1	1.08%	0.00%
2004	1	1.06%	0.00%
2005	1	1.04%	0.05%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.12 LEBANON

Geographic information systems/mapping (US \$ mln): Lebanon 1995 - 2005

Year	Lebanon	% of Region	% of Globe
1995	0	0.56%	0.03%
1996	0	0.54%	0.00%
1997	0	0.53%	0.00%
1998	0	0.52%	0.00%
1999	0	0.51%	0.00%
2000	0	0.50%	0.00%
2001	1	0.51%	0.00%
2002	1	0.52%	0.00%
2003	1	0.53%	0.00%
2004	1	0.54%	0.00%
2005	1	0.55%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.13 OMAN

Geographic information systems/mapping (US \$ mln): Oman 1995 - 2005

Year	Oman	% of Region	% of Globe
1995	1	1.26%	0.00%
1996	1	1.25%	0.00%
1997	1	1.24%	0.00%
1998	1	1.23%	0.06%
1999	1	1.22%	0.00%
2000	1	1.21%	0.00%
2001	1	1.22%	0.06%
2002	1	1.23%	0.00%
2003	1	1.24%	0.00%
2004	1	1.25%	0.00%
2005	2	1.26%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.14 PAKISTAN

Geographic information systems/mapping (US \$ mln): Pakistan 1995 - 2005

Year	Pakistan	% of Region	% of Globe
1995	4	5.04%	0.28%
1996	4	4.97%	0.27%
1997	4	4.90%	0.26%
1998	4	4.83%	0.26%
1999	4	4.75%	0.25%
2000	4	4.70%	0.24%
2001	5	4.75%	0.24%
2002	5	4.81%	0.24%
2003	5	4.88%	0.24%
2004	6	4.95%	0.24%
2005	6	5.01%	0.24%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.15 QATAR

Geographic information systems/mapping (US \$ mln): Qatar 1995 - 2005

Year	Qatar	% of Region	% of Globe
1995	1	0.69%	0.00%
1996	1	0.70%	0.00%
1997	1	0.71%	0.00%
1998	1	0.72%	0.00%
1999	1	0.73%	0.00%
2000	1	0.73%	0.00%
2001	1	0.73%	0.03%
2002	1	0.72%	0.00%
2003	1	0.71%	0.03%
2004	1	0.71%	0.00%
2005	1	0.70%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.16 SAUDI ARABIA

Geographic information systems/mapping (US \$ mln): Saudi Arabia 1995 - 2005

Year	Saudi Arabia	% of Region	% of Globe
1995	8	9.93%	0.55%
1996	8	10.03%	0.55%
1997	8	10.13%	0.55%
1998	9	10.23%	0.55%
1999	9	10.32%	0.54%
2000	10	10.39%	0.54%
2001	10	10.33%	0.53%
2002	11	10.25%	0.52%
2003	11	10.16%	0.51%
2004	12	10.07%	0.50%
2005	13	9.98%	0.49%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.17 SYRIAN ARAB REPUBLIC

Geographic information systems/mapping (US \$ mln): Syrian Arab Republic 1995 - 2005

Year	Syrian Arab Republic	% of Region	% of Globe
1995	2	2.98%	0.16%
1996	2	2.94%	0.16%
1997	2	2.90%	0.15%
1998	2	2.86%	0.15%
1999	3	2.82%	0.15%
2000	3	2.79%	0.14%
2001	3	2.82%	0.14%
2002	3	2.85%	0.14%
2003	3	2.89%	0.14%
2004	3	2.92%	0.14%
2005	4	2.96%	0.14%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.18 TAJIKISTAN

Geographic information systems/mapping (US \$ mln): Tajikistan 1995 - 2005

Year	Tajikistan	% of Region	% of Globe
1995	1	1.02%	0.00%
1996	1	1.06%	0.00%
1997	1	1.09%	0.00%
1998	1	1.13%	0.00%
1999	1	1.16%	0.00%
2000	1	1.19%	0.00%
2001	1	1.16%	0.00%
2002	1	1.13%	0.05%
2003	1	1.10%	0.00%
2004	1	1.07%	0.00%
2005	1	1.04%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.19 TURKEY

Geographic information systems/mapping (US \$ mln): Turkey 1995 - 2005

Year	Turkey	% of Region	% of Globe
1995	15	20.09%	1.12%
1996	15	19.65%	1.08%
1997	16	19.22%	1.04%
1998	16	18.79%	1.01%
1999	16	18.36%	0.97%
2000	17	18.04%	0.94%
2001	18	18.33%	0.95%
2002	20	18.71%	0.95%
2003	21	19.10%	0.96%
2004	23	19.50%	0.97%
2005	25	19.89%	0.98%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.20 TURKMENISTAN

Geographic information systems/mapping (US \$ mln): Turkmenistan 1995 - 2005

Year	Turkmenistan	% of Region	% of Globe
1995	1	0.97%	0.00%
1996	1	1.00%	0.00%
1997	1	1.03%	0.00%
1998	1	1.06%	0.00%
1999	1	1.09%	0.05%
2000	1	1.11%	0.05%
2001	1	1.09%	0.05%
2002	1	1.06%	0.05%
2003	1	1.04%	0.00%
2004	1	1.01%	0.00%
2005	1	0.99%	0.00%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.21 UNITED ARAB EMIRATES

Geographic information systems/mapping (US \$ mln): United Arab Emirates 1995 - 2005

Year	United Arab Emirates	% of Region	% of Globe
1995	2	3.12%	0.17%
1996	2	3.10%	0.17%
1997	3	3.08%	0.16%
1998	3	3.05%	0.16%
1999	3	3.03%	0.16%
2000	3	3.01%	0.15%
2001	3	3.03%	0.15%
2002	3	3.05%	0.15%
2003	3	3.07%	0.15%
2004	4	3.09%	0.15%
2005	4	3.11%	0.15%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.22 UZBEKISTAN

Geographic information systems/mapping (US \$ mln): Uzbekistan 1995 - 2005

Year	Uzbekistan	% of Region	% of Globe
1995	4	4.81%	0.26%
1996	4	4.86%	0.26%
1997	4	4.92%	0.26%
1998	4	4.98%	0.26%
1999	5	5.03%	0.26%
2000	5	5.07%	0.26%
2001	5	5.04%	0.26%
2002	5	4.99%	0.25%
2003	6	4.94%	0.25%
2004	6	4.89%	0.24%
2005	6	4.83%	0.23%

Source: Icon Group Ltd., copyright 2000, www.icongroupedition.com

8.23 YEMEN

Geographic information systems/mapping (US \$ mln): Yemen 1995 - 2005

Year	Yemen	% of Region	% of Globe
1995	1	1.03%	0.00%
1996	1	1.03%	0.00%
1997	1	1.02%	0.00%
1998	1	1.01%	0.05%
1999	1	1.00%	0.00%
2000	1	0.99%	0.00%
2001	1	1.00%	0.00%
2002	1	1.01%	0.05%
2003	1	1.01%	0.00%
2004	1	1.02%	0.00%
2005	1	1.03%	0.00%

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